



DEVCO Environment and Climate Week 2020

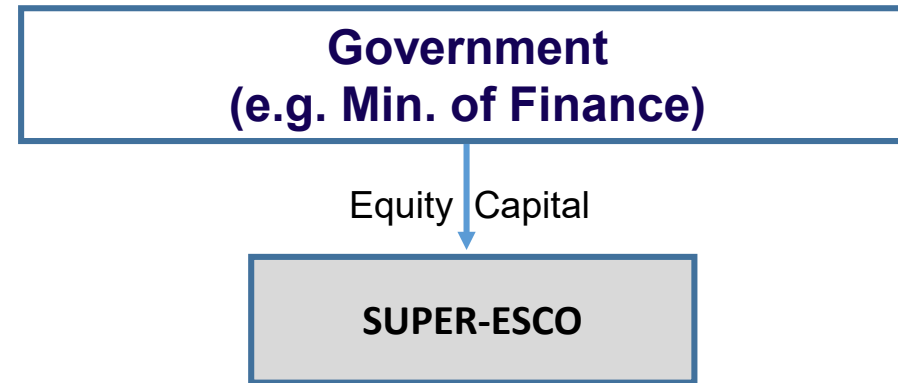
19 February 2020 - Sustainable energy - Energy efficiency
Brussels, Belgium

ENERGY EFFICIENCY – SUPER-ESCO BUSINESS MODEL

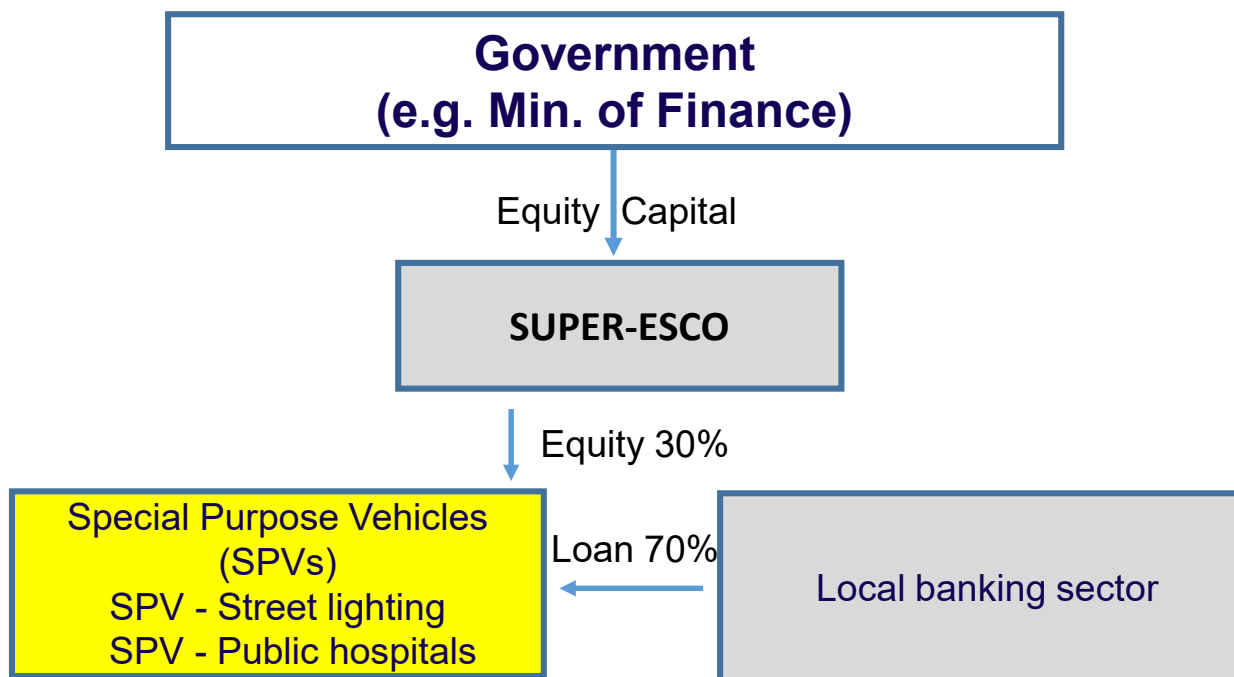
Main obstacles

- The beneficiaries' low capacity-to-pay for upfront cost of energy investments
- Limited technical knowledge of the beneficiaries
- Small-scale individual clean energy investments is associated with high transaction costs
- Low mobilisation of local finance to support these investments.

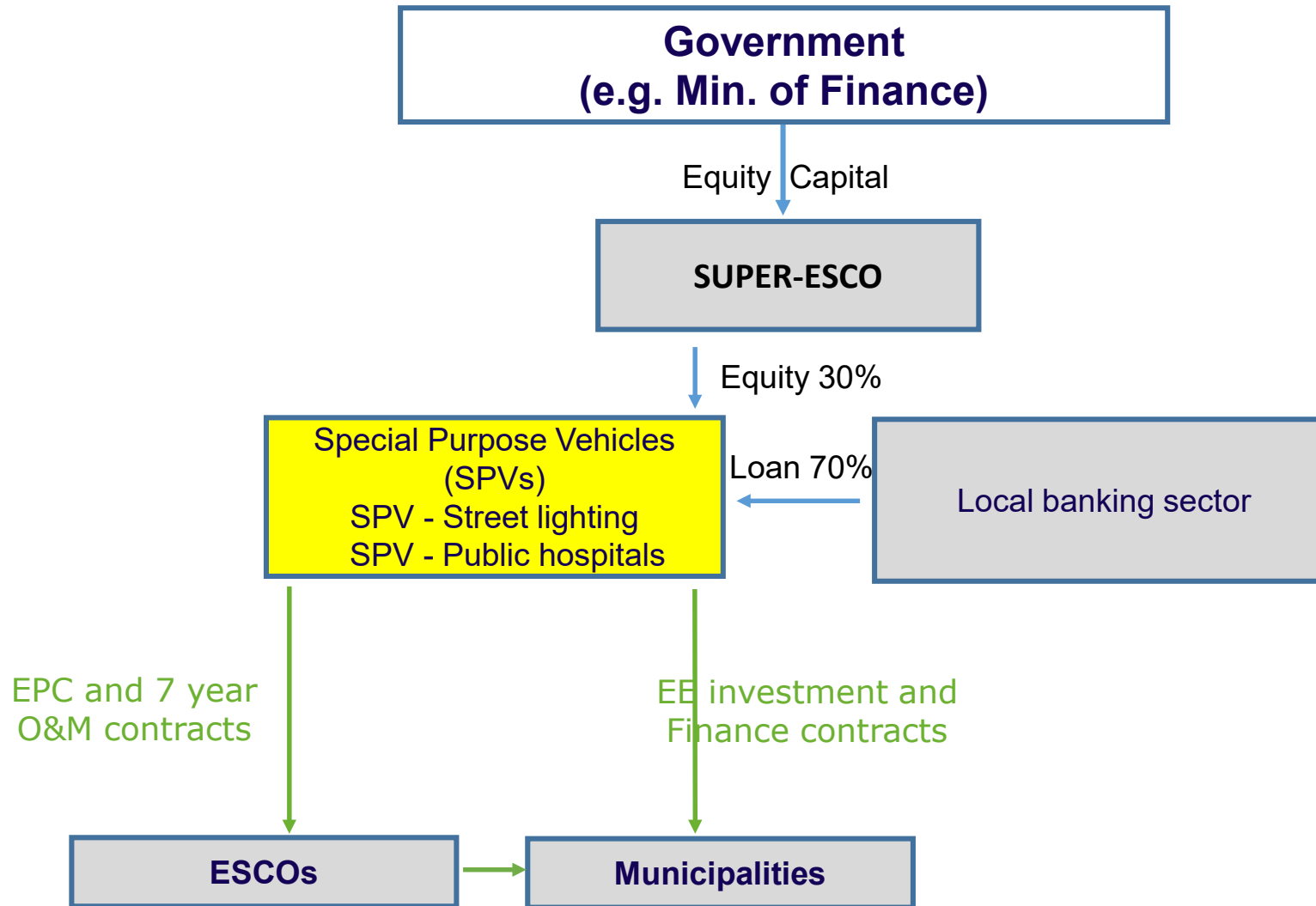
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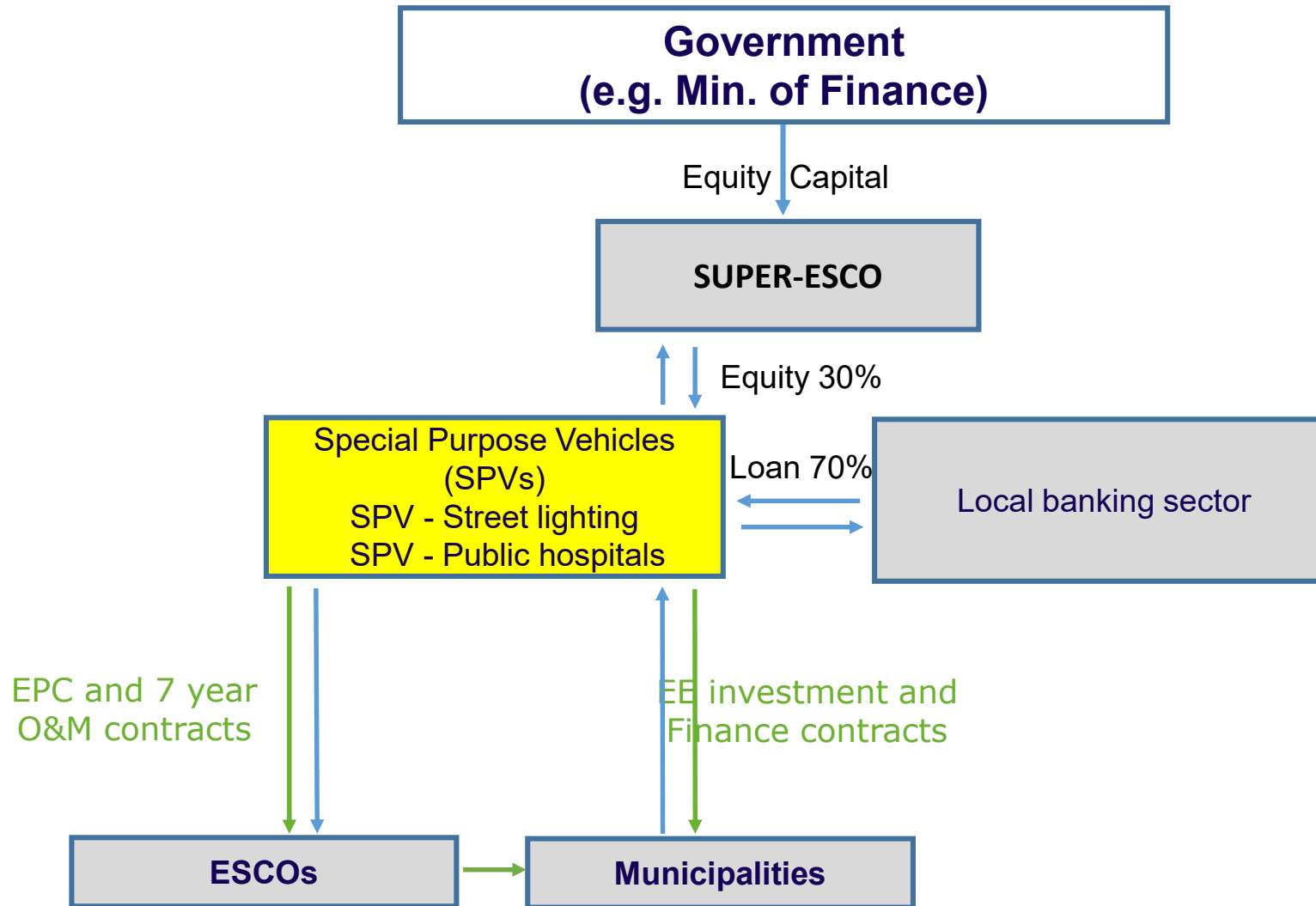
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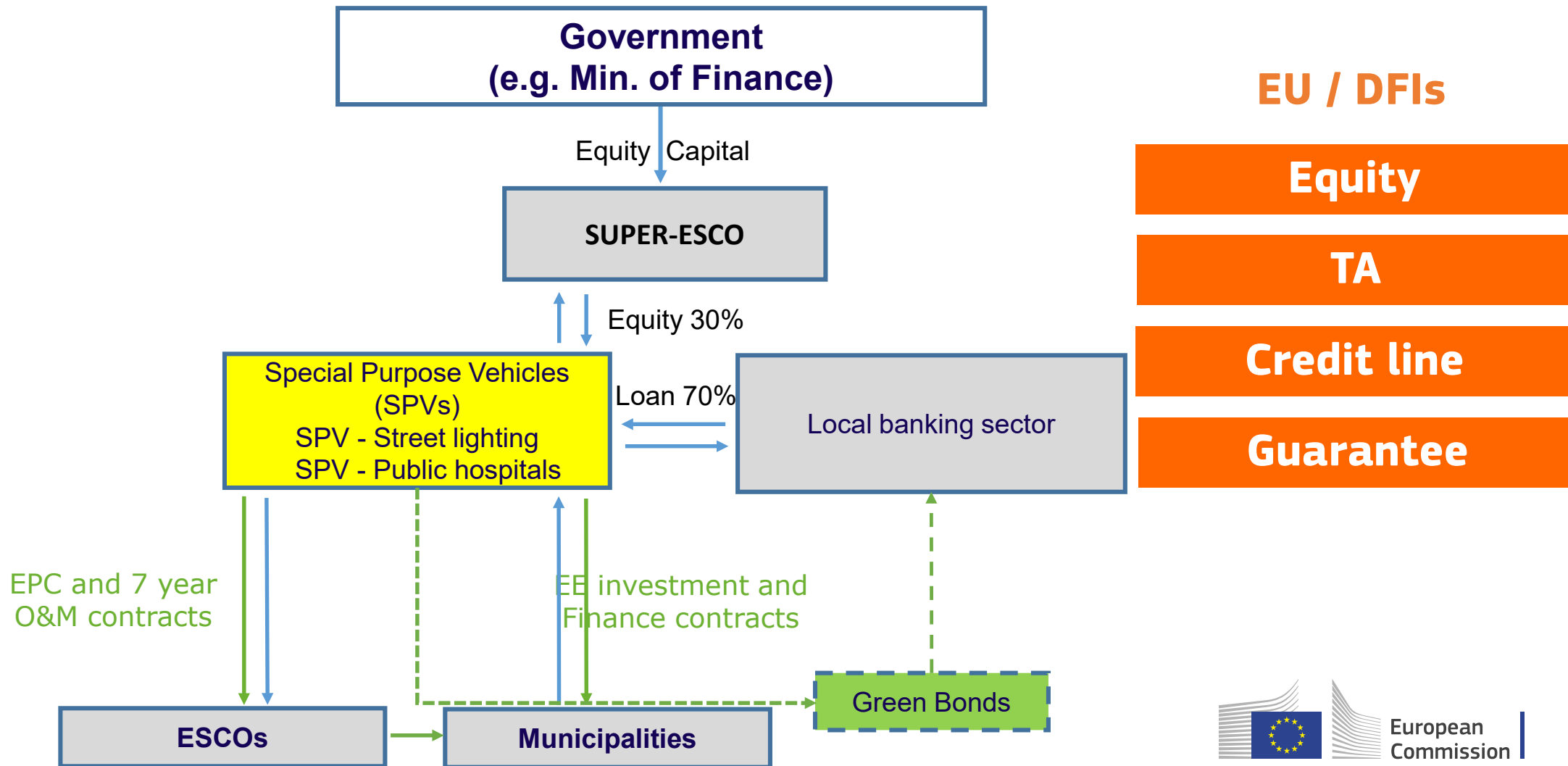
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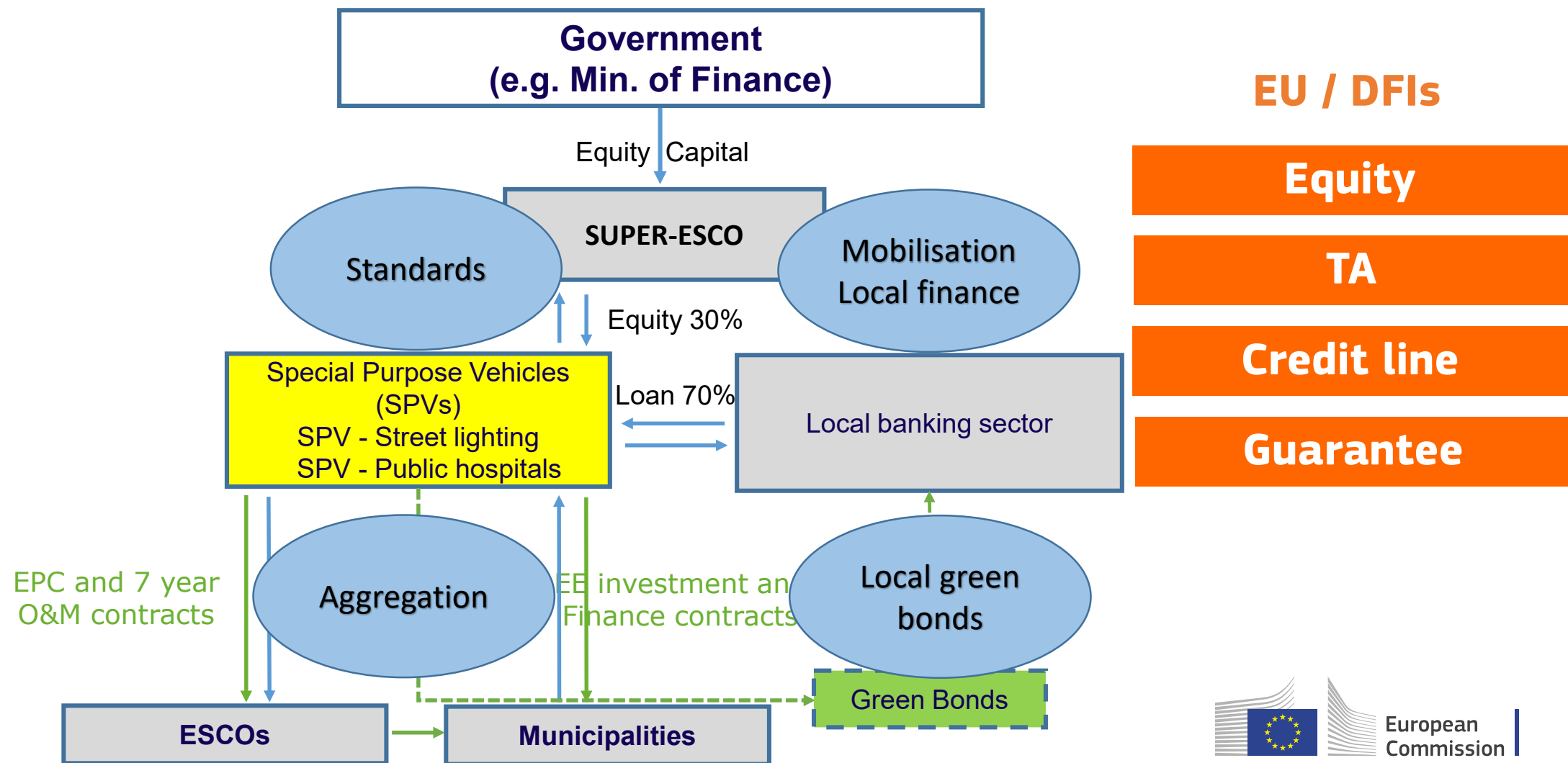
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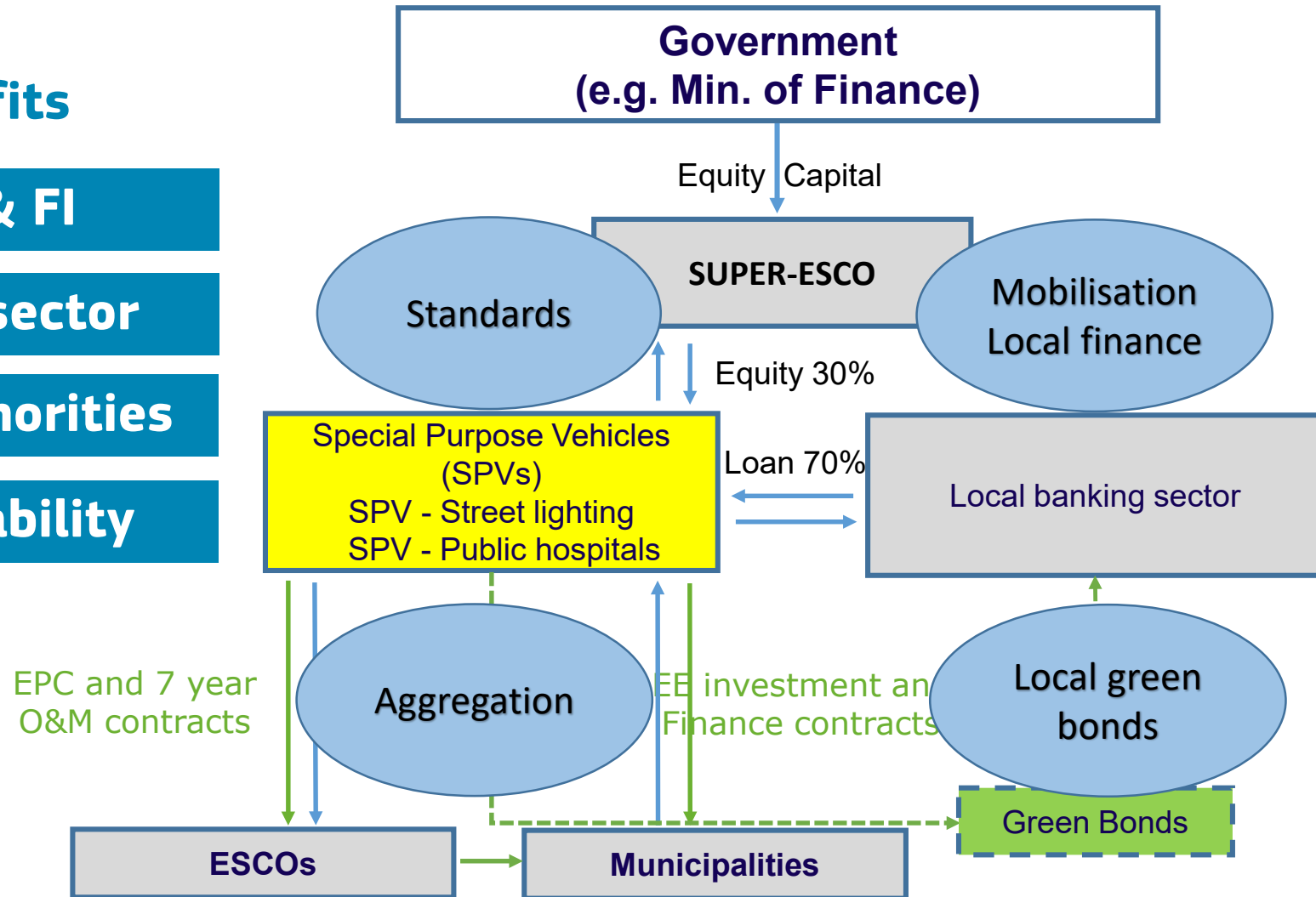
ENERGY EFFICIENCY – SUPER-ESCO BUSINESS MODEL

Benefits

- Tech & FI**
- Private sector**
- Local authorities**
- Sustainability**

EU / DFIs

- Equity**
- TA**
- Credit line**
- Guarantee**





Thank you!