

Think Tanks and Successful Policy Engagement: What Works?

Lessons from ACBF's Experience

- I. Environment and nature of policy engagement business
- II. ACBF's models for supporting Think Tanks
- III. Achievement & challenges of supported Think Tanks
- IV. Lessons learned
- V. Synergies and value for money
- VI. New modalities for working with TTs

A FOUNDATION CREATED 20 YEARS AGO TO BUILD SUSTAINABLE INDIGENOUS CAPACITY IN AFRICA IN RESPONSE TO THE SEVERITY OF AFRICA'S CAPACITY PROBLEM AND THE CHALLENGE TO INVEST IN INDIGENOUS HUMAN CAPITAL AND INSTITUTIONS IN SUB-SAHARAN AFRICA

Name: The African Capacity Building Foundation (ACBF)

<u>Headquarters</u>: Harare, Zimbabwe

<u>Type</u>: Independent International Organization

Date of Establishment: February 9, 1991

<u>Founding Institutions</u>: African governments, 3 sponsoring institutions (African Development Bank, World Bank, United Nations Development Programme), and bilateral donors

THE FOUNDATION IN BRIEF

CURRENT MEMBERSHIP

•39 African members: Benin, Botswana, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Republic of Congo, Democratic Republic of Congo, Cote d'Ivoire, Djibouti, Ethiopia, Gabon, The Gambia, Ghana, Guinea, Guinea Bissau, Kenya, Liberia, Madagascar, Malawi, Mali, Mauritania, Namibia, Niger, Nigeria, Rwanda, Sao Tome & Principe, Senegal, Sierra Leone, South Africa, Sudan, Swaziland, Tanzania, Togo, Uganda, Zambia and Zimbabwe.

• **10 non-African members**: Canada, Denmark, Finland, France, Greece, Ireland, Norway, Sweden, the United Kingdom and the United States of America.

• **4 institutional members** (African Development Bank, World Bank and the United Nations Development Programme) and the International Monetary Fund

I. Environment & nature of policy engagement business

Demand for policy analysis

- <u>Policies</u> for economic recovery and to build financial resilience
- <u>Policies</u> to generate employment, particularly for youth
- <u>Policies</u> to attract local private capital flows, particularly infrastructure finance
- Trade finance <u>policies</u> in the face of decline in demand for exports
- Agricultural <u>policy</u> to manage food price shocks & pressure from falling commodity prices for exports
- <u>Policies</u> of domestic finance, managing local currency, hedging, dealing with remittances and engaging the Diaspora

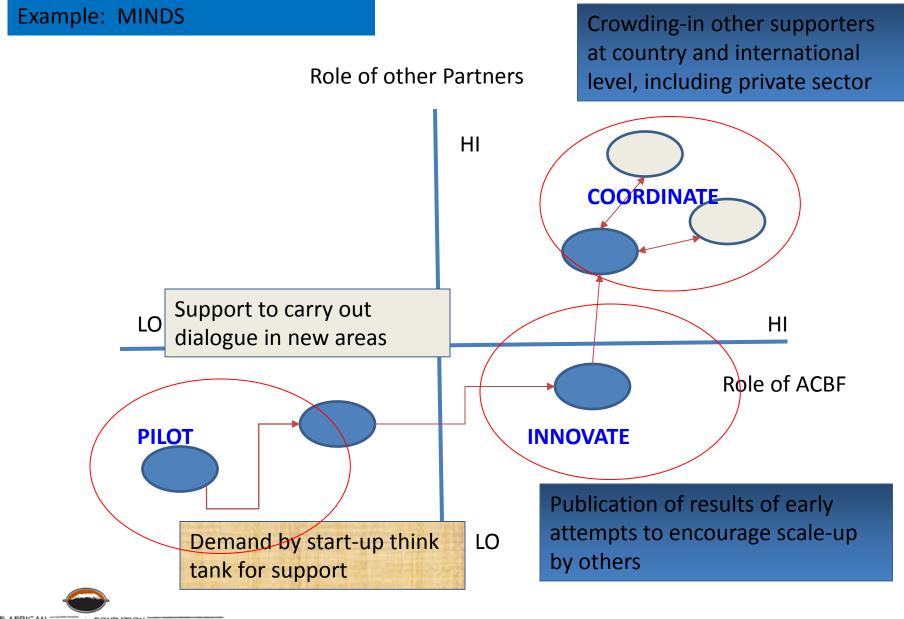
Nature of policy engagement

- <u>Complexity and change</u>: seeking policies for long-term shifts in behavior and skills, attitudes and motivations, processes and practices, rules and norms both formal and informal
- <u>Interactions</u>: adjustments in policy design and implementation to accommodate how people interact with each other, technology and change
- <u>Context</u>: depends on starting points and is impacted by history and aspirations and expectations, so it is highly local but dependent on long-distance effects

Yet 17 countries have zero to 3 TTs; 18 countries have 4-11 TTs (35 countries in Africa have on average less than 4 TTs each). Only a select few countries have twelve or more TTs. ACBF supports 39 TTs in 25 countries

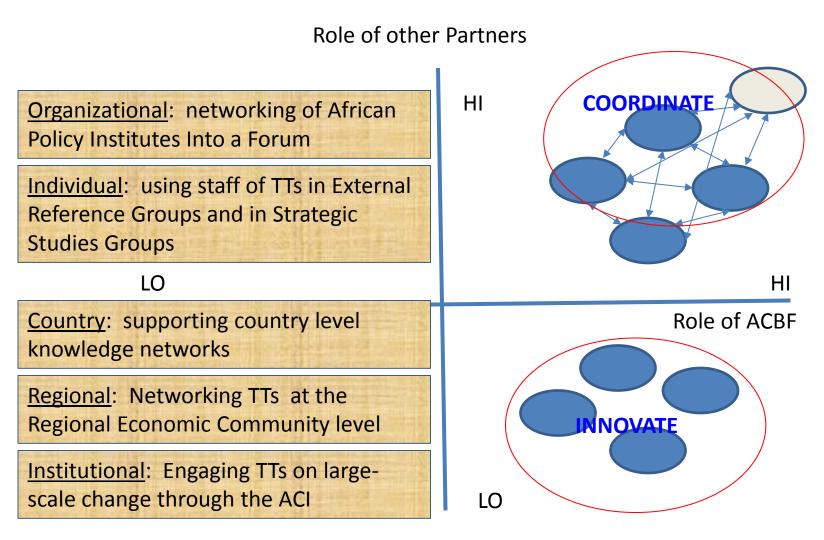


II. ACBF Models: Startup Capital at Strategic Entry Point



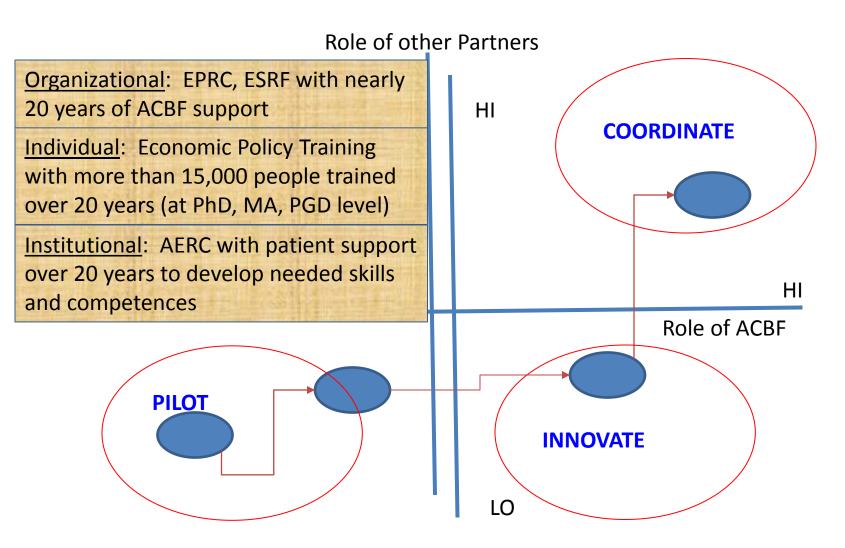
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II. ACBF Models: Networking to Scale



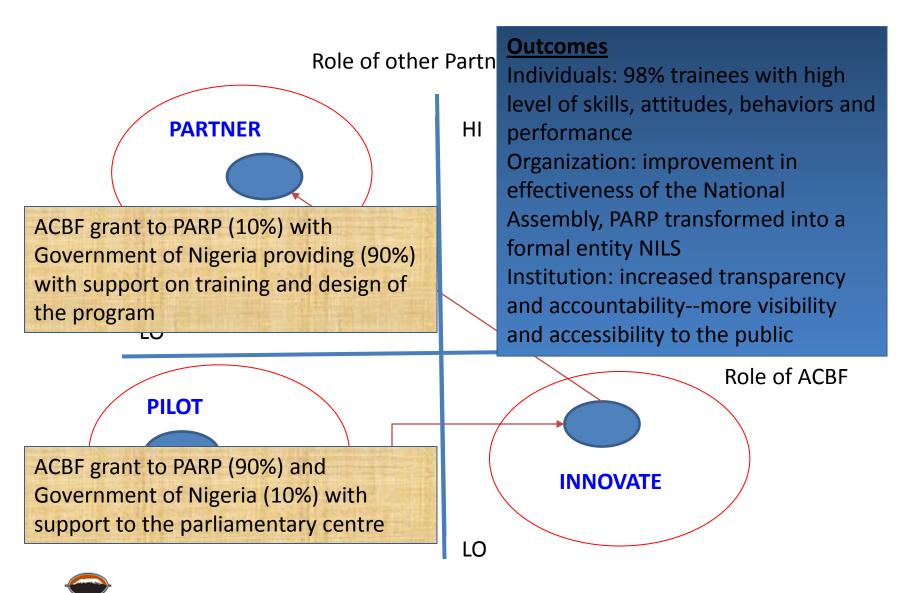


II. ACBF Models: Patient Capital for Success



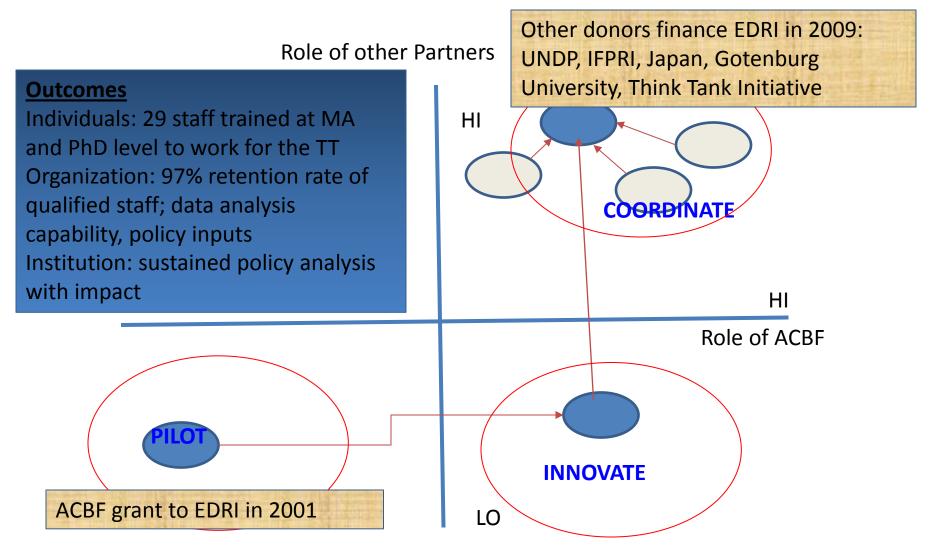


II. ACBF Models: Support Dynamic Oversight Entities



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II. ACBF Models: Partnerships for Learning & Analysis





III. ACBF Models: What is a successful Think Tank?

Factors of success

Organizational:

- Ability to meet objectives and demands of stakeholders (outputs)?
- Technical (academic) quality of the research?
- Ability to attract and retain quality staff?
- Visibility and reputation?

Institutional:

- Effective use of the research for policy making (advocacy, legislative changes, publications, teaching, other research)?
- Access to influencers in policy, academia, media
- New knowledge generation, creative ideas, innovation
- Networking and inclusion with academic and policymaking communities, civil society, private sector

Societal:

- positive changes resulting from the efforts of the TT in implementation of the policies derived from the research?
- space allocated to policy analysis as a way of contributing to monitoring of the quality of and improving existing policies?
- Financial sustainability (government support, endowment, fees, donations, earned income)?

Citation of success

Overall Global Excellence:

• AERC ranked in top 30 worldwide and Economic Policy; AERC and CODESRIA in top 30 international development worldwide

Overall Regional Excellence:

- 17 ACBF supported ranked in top 50 in Africa; Thematic Excellence:
- AERC in top 30 in economic policy
- FANRPAN in S&T

Special achievements:

- OSSREA in innovative policy and greatest impact
- CODESRIA in social media
- EPRC and EDRI best university affiliated
- EDRI best government affiliated

Need to do more on visibility and communication; attracting and retaining staff; better links with universities; use of social media, and financial sustainability

Source: Rankings from University of Pennsylvania on the Global Think Tanks, 2011 and 2012 and own analysis



III. ACBF Models: Efforts and lessons for supporting TTs

Other Efforts

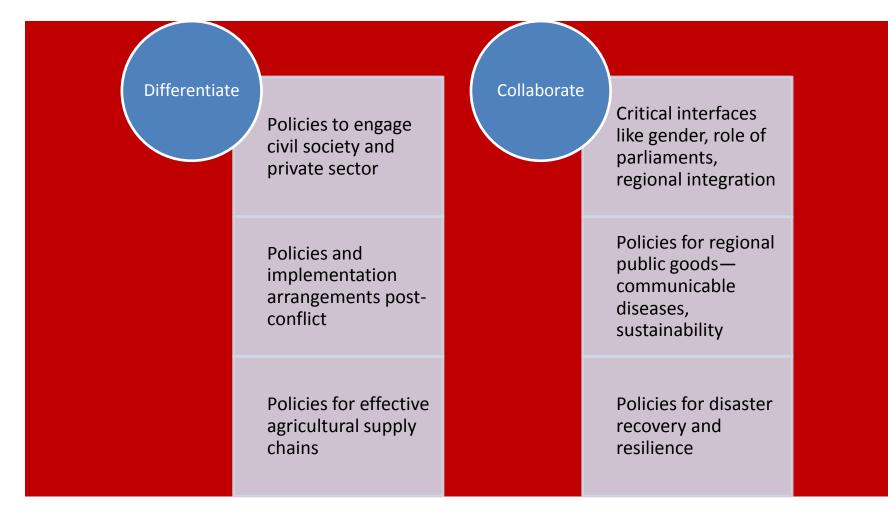
- Attracting private sector financing— CocaCola and AMICAAL in Swaziland
- Linking TTs to other networks (AAU)
- Working in partnership with top rated TTs globally (4 out of 30)
- PIC Forum to learn and share
- Use of TTs in own work (ACI)



Lessons for Founders & Funders

- <u>Concentration</u>: only two SSA TTs made it into top 50 worldwide ranking, which is a threat to ownership of the policy design and command of policy implementation
- <u>Autonomy</u>: independence from budgetary and political cycles allows TTs to stretch beyond issues of the moment
- <u>Patience</u>: sustained support and attention to issues of capacity is key, it allows innovation and impact
- <u>Local knowledge</u>: solutions organically grown from local environment requires first rate indigenous research, analysis and design, and linking TTs to universities
- <u>Space for change</u>: processes that facilitate learning, innovation lead to original solutions role for social media
- <u>On the job learning</u>: peers learning from each other in real practical settings

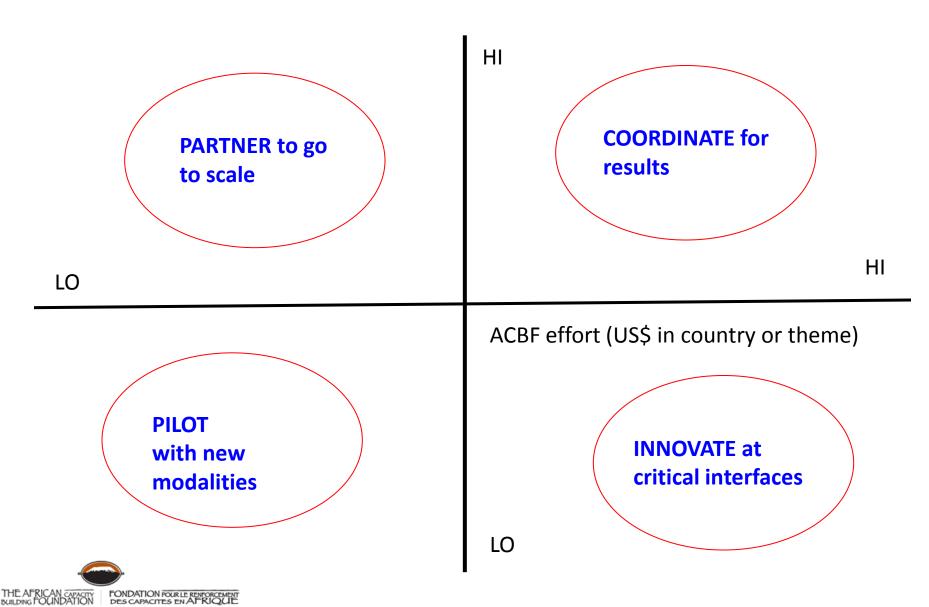
IV. ACBF lessons: Choices for Think Tanks





IV. ACBF lessons: Where to support?

Competition or contestability (share of actors in the country or theme (%))



IV. ACBF lessons: What to support?

Political Environment

Reforms through selective pilots HI that are monitored and scaled-up when successful, working with champions who can get things done while building broad-based support

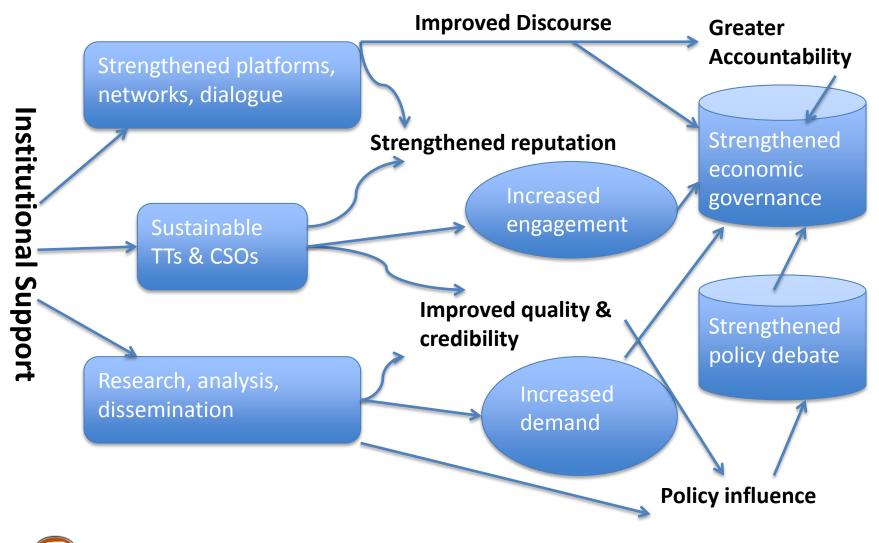
Planned comprehensive approaches with fixed targets and scheduled activities that are monitored and adjusted over time across a wide range of areas

mplementation Capacity

ZEPARU ESRF Approach Unfavorable Favorable **IPAR-R IDEG** Working with a broad range of Incremental change of existing practices, working with selected areas for reform but seeking champions, building-in maximum incremental change while adaptability and flexibility to building M&E capacity, using support emerging centers of guidelines rather than fixed excellence and resolve targets |O



V. Synergies and Value for Money



THE AFRICAN CAPACITY FONDATION POUR LE RENFORCEMENT BUILDING FOUNDATION DES CAPACITES EN AFRIQUE Source: Independent Evaluation of SMTP II

V. Synergies and Value for Money: TT Change Model

Critical Mass of skilled people Own staff Leaders Developed Short Courses Short Shops and seminars Workshops and seminars

> Strengthened Capacity for Good Economic Governance

Strengthened Institutions

TA to gove agencies

Quality policy inputs: Studies, research, debate

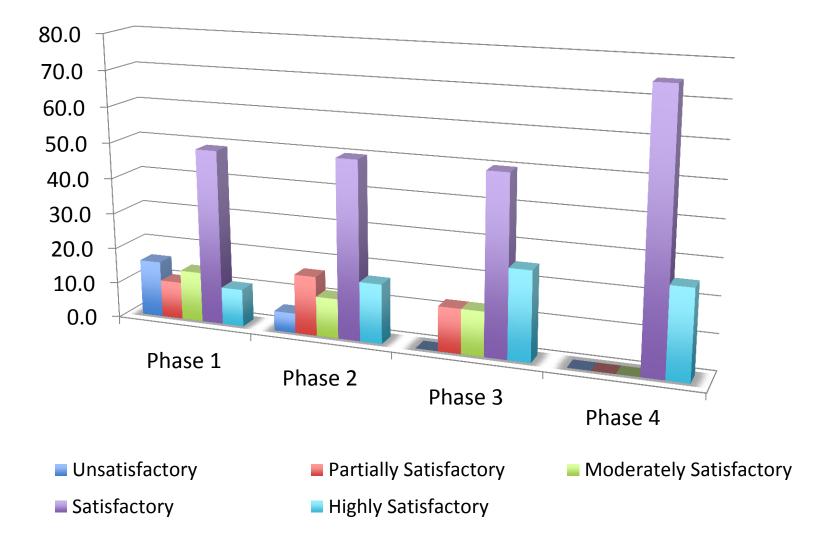
V. Synergies and Value for Money: Demonstrated Impact of TTs

Full service TT		Focus on Institutional Strengthening		nal	Varied contribution to Government vs Others			
π		Staff Scrength	Institutions Stre,gthened	T⁄a to Govt	Leaders trained	Policy Studies	% Govt Commissioned	Courses, workshops, seminars
CAPOD		12	40	3	35	13	77%	23
IDEC		20	3	1	8	20	10%	5
CAMER	CAP II	7	43	0	0	5	100%	45
EEA/EE	PRI	36	25	3	0	10	10%	20
KIPPRA		54	7	24	577	81	38%	83
CERCA	PII	17	38	32	174	10	70%	21
CMAP II	I	13	0	0	0	11	27%	6
CAPED		12	10	6	77	10	70%	2
CAPED CEPOD		12 22	10 18	6 20	77 10	10 13	70% 85%	2 14
-								1

V. Synergies and Value for Money: Overall Achievements by Think Tanks According to ACI 2013

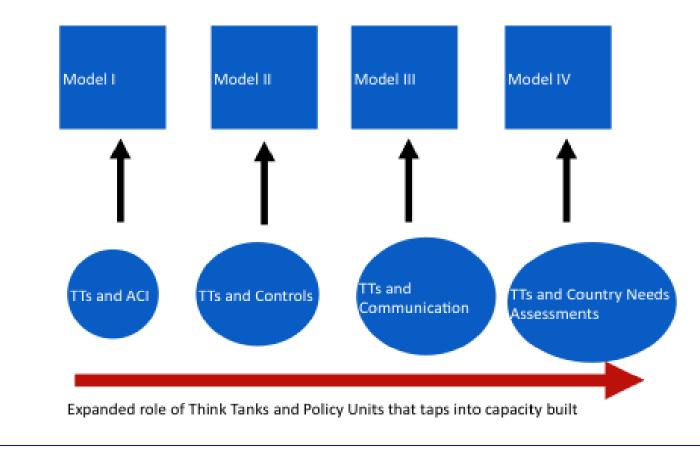
Indicator	Total	Average per Think Tank
Total number of staff	316	15
Number of institutions strengthened	256	12
Number of technical assistance to government agencies	110	5
Number of leaders trained	973	45
Number of policy studies, research completed	321	15
Number of policy studies, research commissioned by Government	152	7
Number of publications disseminated	206	10
Number of short courses organized	92	5
Number of workshops/seminars organized	202	10

VI. New Modalities for Working with TTs: Long-Term Support Lowers Risk



VI. New Modalities for Working With TTs: Utilizing Capacity that has been Built

New Role for Think Tanks



THE AFRICAN CAPACITY FONDATION POURLE RENFORCEMEN BUILDING FOUNDATION DES CAPACITES EN AFRIQUE New Roles for Think Tanks: Utilizing Capacity that has been Built

- From macroeconomic policy analysis to sectoral policy analysis
- From national policy support to regional and continental policy support
- Support to the creation of policy analysis capacity in fragile states

• Data collection and analysis for the CPIA