

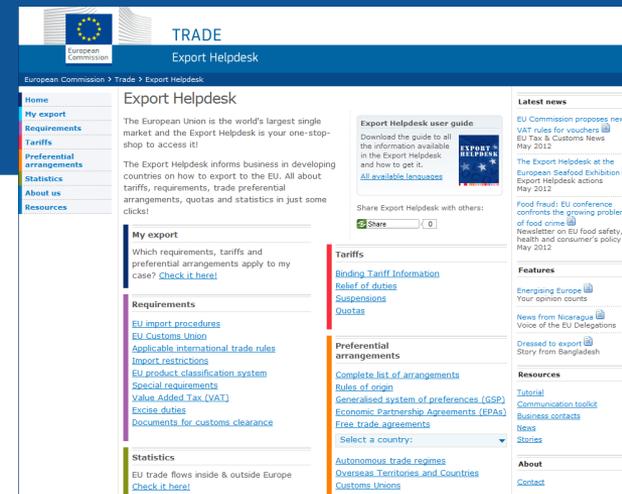


How to export to the European Union?

Harare, June 2013

Ines Escudero Sanchez
European Commission, DG Trade

What is the Export Helpdesk?



A **website** to inform businesses in developing countries on how to export to the EU
www.exporthelp.europa.eu

A database on trade in **goods**

Free access: no charge and no password

In **6 languages**: English, French, Spanish, Portuguese, Arabic and Russian

How can it help a business?



How my product should be?

It provides you with the **full list of requirements** your product needs to fulfill to enter the EU market



How much will it cost me?

It calculates the **import tariff** applying to your product and informs you if a preferential tariff applies in your specific case



How to obtain a preferential tariff?

It explains the **preferential trade agreements** applying to your product and country, along with informing you how to implement them

It also explains how to prove the **origin** of your product



With whom can I do business?

It provides you with a list of **EU trade contacts**



Who is importing/exporting?

It assists your **market research** by providing detailed statistics on product-by-product EU trade flows



How to export cotton bib & braces to the EU?

My export

| | | |
|-------------------|------|---|
| 6203 41 | - | Trousers, bib and brace overalls, breeches and shorts |
| 6203 41 | -- | Of wool or fine animal hair |
| 6203 41 10 | --- | Trousers and breeches |
| 6203 41 30 | --- | Bib and brace overalls |
| 6203 41 90 | --- | Other |
| 6203 42 | -- | Of cotton |
| 6203 42 11 | --- | Trousers and breeches |
| 6203 42 11 | ---- | Industrial and occupational |
| 6203 42 31 | ---- | Other |
| 6203 42 31 | ---- | Of denim |
| 6203 42 33 | ---- | Of cut corduroy |
| 6203 42 35 | ---- | Other |
| 6203 42 51 | --- | Bib and brace overalls |
| 6203 42 51 | ---- | Industrial and occupational |
| 6203 42 59 | ---- | Other |
| 6203 42 90 | --- | Other |

My export

Enter a product code (10 digits) [Browse or Search](#)

Select a country of origin

Select a destination country

Select a simulation date



My export

Requirements | [Tariffs](#) | [Generalised Scheme of Preferences](#) | [Economic Partnership Agreements](#)

| Code | Product Description |
|----------------------------|--|
| 62 | ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED |
| 6203 | Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear) |
| 6203 41 | -Trousers, bib and brace overalls, breeches and shorts |
| 6203 42 | --Of cotton |
| 6203 42 51 | ---Bib and brace overalls |

Specific requirements for 62034251

- [Import requirements for seal products](#)
[\(Only required for seal products\)](#)
- [Labelling for textiles](#)
- [Technical standards for personal protective equipment](#)
[\(Only required for clothing falling under the scope of Directive 89/686/EEC\)](#)
- [Voluntary - Eco-label for textile products](#)

See also [EU import requirements](#)

Internal Taxes

- 20% VAT [more information](#)
- - Excise [more information](#)

My export

[Requirements](#)
[Tariffs](#)
[Generalised Scheme of Preferences](#)
[Economic Partnership Agreements](#)

| Code | Product Description |
|----------------------------|--|
| 62 | ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED |
| 6203 | Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear) |
| 6203 41 | -Trousers, bib and brace overalls, breeches and shorts |
| 6203 42 | --Of cotton |
| 6203 42 51 | ---Bib and brace overalls |

| Origin | Measure Type | Tariff | Conditions | Footnote | EU Law |
|--|------------------------------------|--------|----------------------|-----------------------|--------------------------|
| ERGA OMNES | Third country duty | 12 % | | | R1789/03 |
| ERGA OMNES | Supplementary unit | /p/st | | | R2658/87 |
| ERGA OMNES | Airworthiness tariff suspension | 0 % | Show | CD333 | R1147/02 |
| Eastern and Southern Africa States | Tariff preference | 0 % | | | D0196/12 |
| GSP (general arrangement) Excluding: China | Tariff preference | 9.6 % | | | R0732/08 |

GSP Rules of Origin



My export

- Requirements
- Tariffs
- Generalised Scheme of Preferences
- Economic Partnership Agreements

GSP rules as from 1 January 2011 - Chapter62 - Detail

| HS heading | Description of product | Working or processing, carried out on non-originating materials, which confers originating status | |
|---------------|---|---|---|
| ex Chapter 62 | Articles of apparel and clothing accessories, not knitted or crocheted; except for: | (a) LDCs Manufacture from fabric | (b) Other beneficiary countries Weaving accompanied by making-up (including cutting) or Making-up preceded by printing accompanied by at least two preparatory or finishing operations (such as scouring, bleaching, Mercerising, heat setting, raising, calendaring, shrink resistance processing, permanent finishing, decolouring, impregnating, mending and butting), provided that the value of the unprinted fabric used does not exceed 47,5 % of the ex-works price of the product [64] [65] |

EPA Rules of Origin



My export

- Requirements
- Tariffs
- Generalised Scheme of Preference
- Economic Partnership Agreements**

EPA Market Access Regulation - Chapter62 - Detail

| HS heading | Description of product | Working or processing, carried out on non-originating materials, which confers originating status |
|---------------|---|---|
| ex Chapter 62 | Articles of apparel and clothing accessories, not knitted or crocheted; except for: | Manufacture from fabric |



**Which requirements
apply to export
cotton bib & braces
to the EU?**

Export textiles to the EU



To export clothing and textiles to the EU you must ensure that they comply with the relevant EU legislation. Some rules apply to all types of textiles and others apply to specific types of fabrics or garments.

Before exporting to the EU check if the following laws apply to you:

Concerning all products (textiles or not textiles):

- Product Safety (Directive 2001/95/EC)
- Liability for defective products (Directive 85/374/EEC)
- Packaging and packaging waste (Directive 64/62/EC)

Concerning all textiles:

- Labelling of textile products (Directive 2008/121/EC)

Concerning specific textiles:

- Personal protective equipment and CE
- Safety of children's clothing (Decision 2011/196/EU)
- Organotin compounds (Reg. EC 1907/2006)
- Azo dyes in textile and leather (Reg. EC 1907/2006)
- Flame retardants in textiles (Reg. EC 1907/2006)
- Nickel in clothing, jewellery and accessories (Reg. EC 1907/2006)
- Persistent organic pollutants (Reg. EC 850/2004)

Concerning specific textiles (voluntary):

- Eco-labeling for textiles and textile floor coverings



My export

Requirements | [Tariffs](#) | [Generalised Scheme of Preferences](#) | [Economic Partnership Agreements](#)

| Code | Product Description |
|----------------------------|--|
| 62 | ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED |
| 6203 | Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear) |
| 6203 41 | -Trousers, bib and brace overalls, breeches and shorts |
| 6203 42 | --Of cotton |
| 6203 42 51 | ---Bib and brace overalls |

Specific requirements for 62034251

- [Import requirements for seal products](#)
[\(Only required for seal products\)](#)
- [Labelling for textiles](#)
- [Technical standards for personal protective equipment](#)
[\(Only required for clothing falling under the scope of Directive 89/686/EEC\)](#)
- [Voluntary - Eco-label for textile products](#)

See also [EU import requirements](#)

Internal Taxes

- 20% VAT [more information](#)
- - Excise [more information](#)

EU requirements for clothing



Composition

- azo dyes
- organotin compounds
- nickel



Safety

- [Personal Protective Equipment \(PPE\)](#)
- [List of harmonized standards](#)



Labelling

- [EU labelling rules](#)
- [Voluntary eco-labelling](#)
- [Voluntary standards](#)



**Which tariff apply
when exporting
cotton bib & braces
from Zimbabwe to
the EU?**

My export

[Requirements](#)
[Tariffs](#)
[Generalised Scheme of Preferences](#)
[Economic Partnership Agreements](#)

| Code | Product Description |
|----------------------------|--|
| 62 | ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED |
| 6203 | Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear) |
| 6203 41 | -Trousers, bib and brace overalls, breeches and shorts |
| 6203 42 | --Of cotton |
| 6203 42 51 | ---Bib and brace overalls |

| Origin | Measure Type | Tariff | Conditions | Footnote | EU Law |
|--|------------------------------------|--------|----------------------|-----------------------|--------------------------|
| ERGA OMNES | Third country duty | 12 % | | | R1789/03 |
| ERGA OMNES | Supplementary unit | /p/st | | | R2658/87 |
| ERGA OMNES | Airworthiness tariff suspension | 0 % | Show | CD333 | R1147/02 |
| Eastern and Southern Africa States | Tariff preference | 0 % | | | D0196/12 |
| GSP (general arrangement) Excluding: China | Tariff preference | 9.6 % | | | R0732/08 |

GSP Rules of Origin



My export

- Requirements
- Tariffs
- Generalised Scheme of Preferences
- Economic Partnership Agreements

GSP rules as from 1 January 2011 - Chapter62 - Detail

| HS heading | Description of product | Working or processing, carried out on non-originating materials, which confers originating status | |
|---------------|---|---|---|
| ex Chapter 62 | Articles of apparel and clothing accessories, not knitted or crocheted; except for: | (a) LDCs Manufacture from fabric | (b) Other beneficiary countries Weaving accompanied by making-up (including cutting) or Making-up preceded by printing accompanied by at least two preparatory or finishing operations (such as scouring, bleaching, Mercerising, heat setting, raising, calendaring, shrink resistance processing, permanent finishing, decolouring, impregnating, mending and butting), provided that the value of the unprinted fabric used does not exceed 47,5 % of the ex-works price of the product [64] [65] |

EPA Rules of Origin



My export

- Requirements
- Tariffs
- Generalised Scheme of Preference
- Economic Partnership Agreements**

EPA Market Access Regulation - Chapter62 - Detail

| HS heading | Description of product | Working or processing, carried out on non-originating materials, which confers originating status |
|---------------|---|---|
| ex Chapter 62 | Articles of apparel and clothing accessories, not knitted or crocheted; except for: | Manufacture from fabric |



Which rules of origin apply to cotton bib & braces under the EPA?

What are the rules of origin?



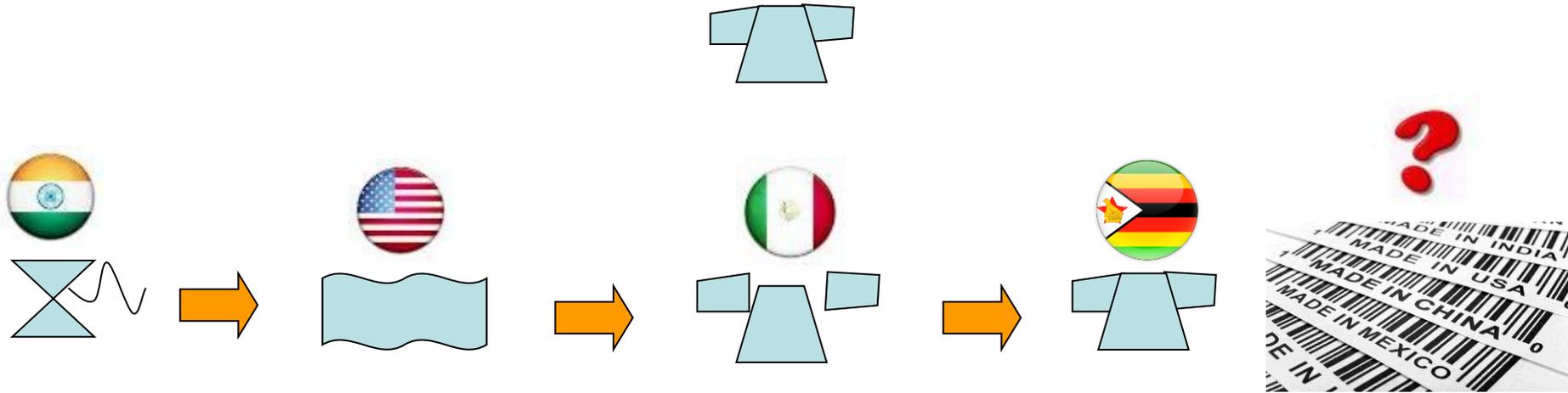
The rules of origin define the **economic nationality** of a product for international trade

There are rules of preferential and non-preferential origin

Non-preferential rules of origin relate to quotas, antidumping measures, statistics or labelling.

Preferential rules of origin relate to **tariffs**

How do they work?



Is the final product sufficiently transformed in your country?



0% tariff

Undetermined origin



12% tariff

EPA Rules of Origin



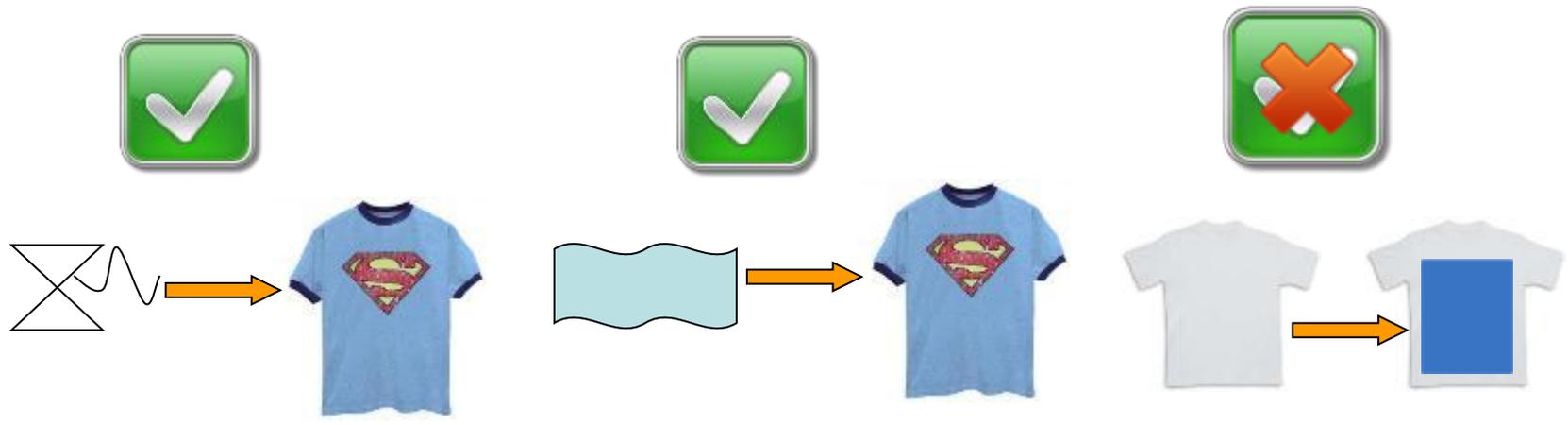
My export

- Requirements
- Tariffs
- Generalised Scheme of Preference
- Economic Partnership Agreements**

EPA Market Access Regulation - Chapter62 - Detail

| HS heading | Description of product | Working or processing, carried out on non-originating materials, which confers originating status |
|---------------|---|---|
| ex Chapter 62 | Articles of apparel and clothing accessories, not knitted or crocheted; except for: | Manufacture from fabric |

How to define the specific operations?



List of minimal operations

What is tolerance & cumulation?



Tolerance is

importing materials from another country to be treated as "originating" in your country until a certain percentage.

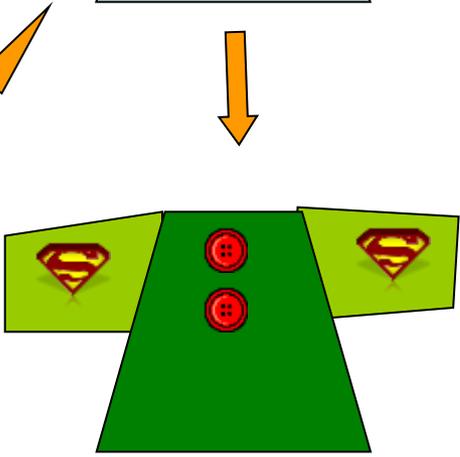
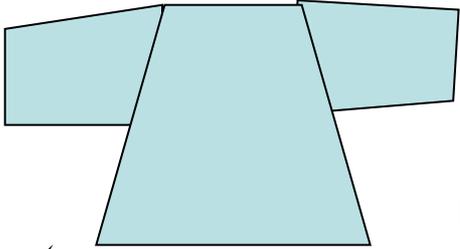
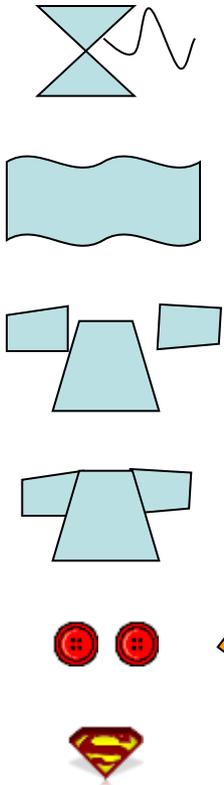
Tolerance for clothing under EPA is: **15% of the value/10% of the total weight**

Cumulation is

importing materials from another country to be treated as "originating" in your country *as long as the processing done locally go beyond the minimum*

- cumulation with the **UE**
- cumulation with the **Seychelles, Mauritius, Madagascar, Comoros & Zambia**
- cumulation with the **Overseas Countries and Territories and ACP countries**
-having an agreement of customs administrative cooperation including the correct application of EU rules of origin-

Cumulation



Proofs of origin



If you are **not** an **approved exporter**,

| <i>consignment's value</i> | Proof of origin | <i>Issued by</i> |
|----------------------------|------------------------|------------------|
| €6 000 or less | invoice declaration | the exporter |

you should type, stamp or print the following declaration (in the appropriate language) on the invoice, delivery note or other commercial document:

"The exporter of the products covered by this document (customs authorisation No ...) declares that, except where otherwise clearly indicated, these products are of ... preferential origin". You must sign it by hand.

| <i>consignment's value</i> | Proof of origin | <i>Issued by</i> |
|----------------------------|---------------------------|-------------------------|
| More than €6 000 | Movement certificate EUR1 | the customs authorities |

If you are an **approved exporter**,

you can use an invoice declaration for consignments of any value provided you give your customs authorities a written undertaking that you accept full responsibility for any invoice declaration identifying you.



**Who is buying
Zimbabwean cotton
bid & braces?
To whom are the
Europeans buying
them?**



Enter a product code (2,4,6,8 digits) or "00" (All products) [Find my product code](#)

Select a reporting country

Select a partner country

Select year(s)

Select indicator(s)

View

| Indicators | Import Value (1000 EURO) |
|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Reporters | EUR27 |
| Years | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Partners | | | | | | | | | | | |
| Zimbabwe | 9 610.400 | 5 734.220 | 5 171.700 | 2 864.810 | 4 403.000 | 2 929.610 | 2 172.100 | 903.620 | 554.800 | 937.940 | 400.950 |

Statistics



European
Commission

| Indicators | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) | Import Value (1000 EURO) |
|--------------------------------|--------------------------|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Partners | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe | Zimbabwe |
| Years | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Reporters | | Afghanistan | | | | | - | - | 0.220 |
| Austria | | Albania | | | | | 952.760 | 1 500.720 | 1 936.960 |
| Belgium | | Algeria | | | | | - | - | 0.140 |
| Czech Republic | | Andorra | | | | | - | - | 0.930 |
| Denmark | | Argentina | | | | | 0.230 | - | 0.200 |
| France | 12 | Armenia | | | | | 2 267.620 | 4 668.710 | 3 151.110 |
| Germany | 3 69 | Australia | | | | | 8.740 | 7.950 | 10.750 |
| Hungary | | Bahrain | | | | | 0.040 | - | - |
| Ireland | | Bangladesh | | | | | 230 743.340 | 330 913.250 | 384 294.990 |
| Italy | 20 | Barbados | | | | | 0.110 | - | - |
| Netherlands | 3 | Bolivia | | | | | 0.130 | - | - |
| Romania | | Bosnia and Herzegovina | | | | | 1 168.340 | 1 359.260 | 1 366.780 |
| Slovenia | | Brazil | | | | | - | - | 0.530 |
| United Kingdom | 1 08 | Cambodia | | | | | 11 233.520 | 16 466.870 | 33 845.540 |
| EUR27 | 5 171.7 | Cameroon | | | | | - | - | 0.230 |
| | | Canada | | | | | 28.410 | 10.940 | 18.420 |
| | | Chile | | | | | - | - | 0.550 |
| | | China ,People's Republic of | | | | | 488 467.180 | 470 987.930 | 403 925.710 |
| | | Colombia | | | | | 4 124.480 | 3 815.300 | 5 257.310 |
| | | Costa Rica | | | | | 0.350 | - | - |
| | | Croatia | | | | | 478.500 | 898.070 | 384.240 |

How to get further information?



By contacting the EU Delegation
in your country www.eeas.europa.eu/delegations

By directly contacting the
Export Helpdesk team



The screenshot shows the 'TRADE Export Helpdesk' website. The left sidebar contains a navigation menu with the following items: Home, My export, Requirements, Tariffs, Preferential arrangements, About us (circled in red), and Resources. The main content area is titled 'Export Helpdesk' and contains the following sections: 'My export' (with a link to 'Check it here!'), 'Requirements' (with links to 'EU import procedures', 'EU Customs Union', 'Applicable international trade rules', 'Import restrictions', 'EU product classification system', 'Special requirements', 'Value Added Tax (VAT)', 'Excise duties', and 'Documents for customs clearance'), 'Tariffs' (with links to 'Binding Tariff Information', 'Relief of duties', 'Suspensions', and 'Quotas'), 'Preferential arrangements' (with links to 'Complete list of arrangements', 'Rules of origin', 'Generalised system of preferences (GSP)', 'Economic Partnership Agreements (EPAs)', and 'Free trade agreements'), and 'Statistics' (with a link to 'Check it here!'). The right sidebar contains 'Latest news' (with links to 'EU Commission proposes new VAT rules for vouchers', 'The Export Helpdesk at the European Seafood Exhibition', and 'Food fraud: EU conference confronts the growing problem of food crime'), 'Features' (with links to 'Energing Europe' and 'News from Nicaragua'), and 'Resources' (with links to 'Tutorial', 'Communication toolkit', 'Business contacts', 'News', and 'Stories').

Thank you!

Ines Escudero Sanchez
Export Helpdesk coordinator
European Commission, DG Trade
Ines.Escudero-Sanchez@ec.europa.eu