



# How to export to the European Union?

**Harare, June 2013**

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***European Commission, DG Trade***

# What is the Export Helpdesk?



A **website** to inform you on how to export to the EU  
[www.exporthelp.europa.eu](http://www.exporthelp.europa.eu)

A database on trade in **goods**

**Free** access: no charge and no password

In **6 languages**: English, French, Spanish, Portuguese, Arabic and Russian

# How can it help a business?



## How my product should be?

It provides you with the **full list of requirements** your product needs to fulfill to enter the EU market



## How much will it cost me?

It calculates the **import tariff** applying to your product and informs you if a preferential tariff applies in your specific case



## How to obtain a preferential tariff?

It explains the **preferential trade agreements** applying to your product and country, along with informing you how to implement them

It also explains how to prove the **origin** of your product



## With whom can I do business?

It provides you with a list of **EU trade contacts**



## Who is importing/exporting?

It assists your **market research** by providing detailed statistics on product-by-product EU trade flows



# **How to export wood to the EU?**

Search Results Chapter List

teak

Search

	Code	Product Description
	4407	Wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed, of a thickness exceeding 6 mm
1	<u>4407 29 20</u>	cajou d'Afrique, azobé, dibétou, ilomba, jelutong, jongkong, kapur, kempas, keruing, limba, makoré, mansonia, merbau, obeche, okoumé, palissandre de Rio, palissandre de Para, palissandre de Rose, ramin, sipo, teak and tiama



## My export

Enter a product code (10 digits)

Browse or Search

Select a country of origin

-

Select a destination country

-

Select a simulation date

12/07/2012

Search

## My export

**Requirements** [Tariffs](#) [Generalised Scheme of Preferences](#) [Economic Partnership Agreements](#)

44072925: Planed - Other (Zimbabwe / United Kingdom)

Code	Product Description
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<a href="#">4407 21</a>	-Of tropical wood specified in subheading note 2 to this chapter
<a href="#">4407 29</a>	--Other
<a href="#">4407 29 20</a>	---Other
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<a href="#">4407 29 20</a>	-----Planed
<a href="#">4407 29 25</a>	-----Other

## Overview

- GENERAL\_OVERVIEW-form-en [United Kingdom](#), [EU](#)

## Specific requirements for 44072925

- [CITES - Endangered Species Protection](#)
- [Technical standards for construction products](#)  
(Only required for products intended for construction)
- [Voluntary - Eco-label for wooden floor coverings](#)  
(Only for wooden floor coverings)

See also [EU import requirements](#)

## My export

<a href="#">Requirements</a>	<b><a href="#">Tariffs</a></b>	<a href="#">Generalised Scheme of Preferences</a>	<a href="#">Economic Partnership Agreements</a>
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<a href="#">4407 29 25</a>	-----Other

Origin	Measure Type	Tariff	Conditions	Footnote	EU Law
ERGA OMNES	Third country duty	2 %			<a href="#">R1549/06</a>
ERGA OMNES	<a href="#">Supplementary unit</a>	/m <sup>3</sup>			<a href="#">R0948/09</a>
ERGA OMNES	Import control - CITES		<a href="#">Show</a>	<a href="#">CD370</a>	<a href="#">R1158/12</a>
Eastern and Southern Africa States	Tariff preference	0 %			<a href="#">D0196/12</a>
<a href="#">GSP (general arrangement) Excluding: Brazil, China</a>	Tariff preference	0 %			<a href="#">R0732/08</a>

# GSP Rules of Origin

## My export

[Requirements](#) [Tariffs](#) [Generalised Scheme of Preferences](#) [Economic Partnership Agreements](#)

### GSP rules as from 1 January 2011 - Chapter44 - Detail

HS heading	Description of product	Working or processing, carried out on non-originating materials, which confers originating status
ex Chapter 44	Wood and articles of wood; wood charcoal; except for:	Manufacture from materials of any heading, except that of the product or Manufacture in which the value of all the materials used does not exceed 70 % of the ex-works price of the product
ex 4407	Wood sawn or chipped lengthwise, sliced or peeled, of a thickness exceeding 6 mm, planed, sanded or end-jointed	Planing, sanding or end-jointing
ex 4408	Sheets for veneering (including those obtained by slicing laminated wood) and for plywood, of a thickness not exceeding 6 mm, spliced, and other wood sawn lengthwise, sliced or peeled of a thickness not exceeding 6 mm, planed, sanded or end-jointed	Splicing, planing, sanding or endjointing
ex 4410 to ex 4413	Beadings and mouldings, including moulded skirting and other moulded boards	Beading or moulding
ex 4415	Packing cases, boxes, crates, drums and similar packings, of wood	Manufacture from boards not cut to size
ex 4418	- Builders' joinery and carpentry of wood	Manufacture from materials of any heading, except that of the product. However, cellular wood panels, shingles and shakes may be used
	- Beadings and mouldings	Beading or moulding
ex 4421	Match splints; wooden pegs or pins for footwear	Manufacture from wood of any heading, except drawn wood of heading 4409



# EPA Rules of Origin

## My export

Requirements Tariffs Generalised Scheme of Preferences **Economic Partnership Agreements**

### EPA Market Access Regulation - Chapter44 - Detail

HS heading	Description of product	Working or processing, carried out on non-originating materials, which confers originating status
ex Chapter 44	Wood and articles of wood; wood charcoal; except for:	Manufacture in which all the materials used are classified within a heading other than that of the product
ex4403	Wood roughly squared	Manufacture from wood in the rough, whether or not stripped of its bark or merely roughed down
ex4407	Wood sawn or chipped lengthwise, sliced or peeled, of a thickness exceeding 6 mm, planed, sanded or finger-jointed	Planning, sanding or finger-jointing
ex4408	Veneer sheets and sheets for plywood, of a thickness not exceeding 6 mm, spliced, and other wood sawn lengthwise, sliced or peeled of a thickness not exceeding 6 mm, planed, sanded or finger-jointed	Splicing, planning, sanding or finger-jointing
ex4409	Wood continuously shaped along any of its edges or faces, whether or not planed, sanded or finger-jointed:	
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ex4416	Casks, barrels, vats, tubs and other coopers' products and parts thereof, of wood	Manufacture from riven staves, not further worked than sawn on the two principal surfaces
ex4418	– Builders' joinery and carpentry of wood	Manufacture in which all the materials used are classified within a heading other than that of the product. However, cellular wood panels, shingles



**Which requirements  
apply to export  
wood to the EU?**

# Export wood to the EU



To export wood to the EU you must ensure that you comply with the EU relevant legislations. Some regulations applies to **all types** of wood and other applies to **specific types of wood**.

Before exporting to the EU check if the following legislations apply to your case:

## **Applying to all products (wood and not wood):**

- Product safety (Directive 2001/95/EC)
- Liability for defective products (Directive 85/374/EC)
- Packaging and packaging waste (Directive 64/62/EC)

## **Applying to all wood:**

- Legality of timber products (Reg EU 995/2010)
- FLEGT licensing scheme (Reg 2173/2005)

## **Applying to specific wood:**

- Wood packaging materials used for transport –including dunnage- (Directive 2000/29/EC)
- Cresotes in wood products (Reg EC 1907/2006)
- Wood preserved with arsenic (Reg EC 1907/2006)

## **Applying to specific wood (voluntary):**

- Eco label for wooden furniture and wooden floor coverings



## My export

**Requirements** [Tariffs](#) [Generalised Scheme of Preferences](#) [Economic Partnership Agreements](#)

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See also [EU import requirements](#)

# EU requirements for wood



## Legal logging

- [Timber regulation](#)
- [FLEGT](#)
- [CITES](#)



## Safety

- [Technical standards for construction products](#)



## Labelling

- [Voluntary eco-labelling for wooden floor coverings](#)
- [Voluntary standards](#)



**Which tariff apply  
when exporting  
wood from  
Zimbabwe to the  
EU?**

## My export

<a href="#">Requirements</a>	<b><a href="#">Tariffs</a></b>	<a href="#">Generalised Scheme of Preferences</a>	<a href="#">Economic Partnership Agreements</a>
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# GSP Rules of Origin



European  
Commission

## My export

[Requirements](#) [Tariffs](#) [Generalised Scheme of Preferences](#) [Economic Partnership Agreements](#)

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Requirements	Tariffs	Generalised Scheme of Preferences	Economic Partnership Agreements
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**Which rules of  
origin apply to  
wood  
under the EPA?**

# What are the rules of origin?



The rules of origin define the **economic nationality** of a product for international trade

There are rules of preferential and non-preferential origin

Non-preferential rules of origin relate to quotas, antidumping measures, statistics or labelling.

Preferential rules of origin relate to **tariffs**

# EPA Rules of Origin

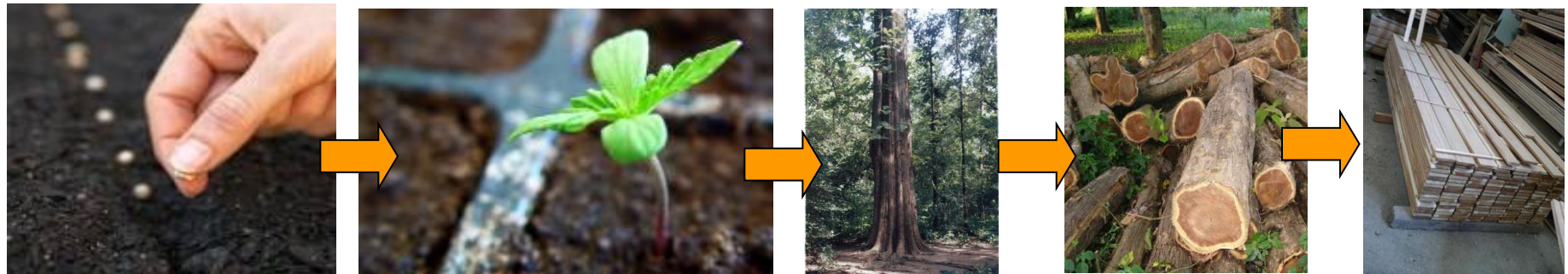
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Requirements	Tariffs	Generalised Scheme of Preferences	Economic Partnership Agreements
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# How can I proof the origin of my product?

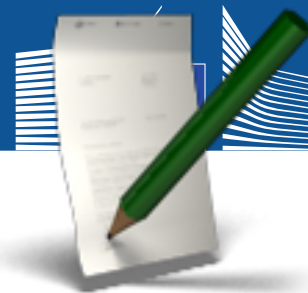


**is the final product wholly obtained in your country?**



0% duty

# Proofs of origin



If you are **not** an **approved exporter**,

<i><b>consignment's value</b></i>	<i><b>Proof of origin</b></i>	<i><b>Issued by</b></i>
€6 000 or less.	invoice declaration	the exporter

you should type, stamp or print the following declaration (in the appropriate language) on the invoice, delivery note or other commercial document:

*"The exporter of the products covered by this document (customs authorisation No ...) declares that, except where otherwise clearly indicated, these products are of ... preferential origin".* You must sign it by hand.

<i><b>consignment's value</b></i>	<i><b>Proof of origin</b></i>	<i><b>Issued by</b></i>
More than €6 000	Movement certificate EUR1	the customs authorities

If you are an **approved exporter**,

you can use an invoice declaration for consignments of any value provided you give your customs authorities a written undertaking that you accept full responsibility for any invoice declaration identifying you.





**Who is buying  
Zimbabwean wood?  
To whom are the  
Europeans buying  
wood?**

Enter a product code  
(2,4,6,8 digits) or "00" (All products)

[Find my product code](#)

Select a reporting country

Select a partner country

Select year(s)


Select indicator(s)


**View**

Indicators	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)
Reporters	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27	EUR27
Years	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Partners											
<a href="#">Zimbabwe</a>	2.250	6.350	1.340	-	-	10.340	-	-	18.840	-	-



# Statistics



Indicators	Import Value (1000 EURO)	Import Value (1000 EURO)	Import Value (1000 EURO)
Partners	Zimbabwe	Zimbabwe	Zimbabwe
Years	2002	2003	2004
Reporters			
<a href="#">France</a>	2.250	-	1.34
<a href="#">Lithuania</a>	-	-	
<a href="#">United Kingdom</a>	-	6.350	
<a href="#">EUR27</a>	2.250	6.350	1.340

<a href="#">Brazil</a>	408.910	274.820	271.190	163.560
<a href="#">Cameroon</a>	2 540.570	3 100.700	4 821.960	5 953.410
<a href="#">Canada</a>	71.000	109.880	-	-
<a href="#">Central African Republic</a>	-	36.290	-	16.230
<a href="#">China „People's Republic of</a>	174.300	20.470	-	-
<a href="#">Congo</a>	507.700	864.100	289.370	382.930
<a href="#">Congo „Democratic Republic of</a>	110.480	-	75.230	104.980
<a href="#">Costa Rica</a>	-	112.530	-	-
<a href="#">Côte d'Ivoire</a>	3 984.950	5 338.280	5 543.910	5 080.320
<a href="#">Ecuador</a>	-	1.030	-	-
<a href="#">Gabon</a>	18.260	63.470	20.990	298.880
<a href="#">Gambia</a>	59.820	-	-	-
<a href="#">Ghana</a>	1 657.260	1 858.910	1 717.630	1 964.070
<a href="#">Guatemala</a>	-	-	29.150	-
<a href="#">Guinea</a>	-	54.830	-	-
<a href="#">Guyana</a>	4.760	16.270	-	24.180
<a href="#">Honduras</a>	279.300	181.240	76.210	336.290
<a href="#">India</a>	39.710	-	-	18.920
<a href="#">Indonesia</a>	354.690	181.120	120.780	510.070
<a href="#">Malaysia</a>	2 648.100	4 000.960	5 395.530	5 120.560
<a href="#">Myanmar</a>	-	-	-	138.990
<a href="#">Norway</a>	-	-	-	20.260
<a href="#">Paraguay</a>	-	26.600	-	-
<a href="#">Peru</a>	52.740	253.490	339.290	73.690
<a href="#">Seychelles</a>	35.020	39.060	-	-
<a href="#">Singapore</a>	351.730	-	102.370	83.790
<a href="#">South Africa</a>	21.420	-	10.850	-
<a href="#">Sri Lanka</a>	-	123.980	-	55.620
<a href="#">Suriname</a>	-	-	-	84.000
<a href="#">Tanzania „United Republic of</a>	5.200	4.710	19.310	8.450
<a href="#">Thailand</a>	1 615.520	81.170	38.930	-
<a href="#">Trinidad and Tobago</a>	95.580	151.500	7.090	233.880
<a href="#">United States</a>	150.150	80.330	234.200	147.930
<a href="#">Vietnam</a>	-	-	-	19.080
<a href="#">Zimbabwe</a>	-	18.840	-	-

# How to get further information?



By contacting the EU Delegation  
in your country [www.eeas.europa.eu/delegations](http://www.eeas.europa.eu/delegations)

By directly contacting the  
Export Helpdesk team

Thank you!

Ines Escudero Sanchez  
Export Helpdesk coordinator  
European Commission, DG Trade  
[Ines.Escudero-Sanchez@ec.europa.eu](mailto:Ines.Escudero-Sanchez@ec.europa.eu)

