





GUATEMALA - EU-Guatemala Alliance for Sustainable Growth and Jobs

#GLOBALGATEWAY #TEAMEUROPE

TEAM EUROPE PROPOSAL



Full use of the opportunities offered by the EU-CA **Association Agreement:**

- Increasing trade relations with EU.
- Attracting more investments from EU companies

Improving the competitiveness of micro, small and medium-sized enterprises (MSMEs):

- Innovation and applied research.
- New technologies use and digitalisation.
- Support for start-ups.
- Youth and women's financial inclusion.
- Better access to finance for MSMEs

Design joint strategies to attract private investments (EFSD+ guarantee, blending with IFIs, TA):

- Customs infrastructures modernisation.
- Digitalisation of customs procedures

EU private investments (EFSD+, EIB-EU blending operation):

- Regional integration.
- Fostering exports to the EU.
- Feasibility and environmental studies, co-finance construction of the Southern coast highway

Improving knowledge and legal framework on PPP (TA, FR).

Clean and sustainable technologies and innovation mechanisms to value chains with high potential for job creation (WB-IFAD-EU blending operation):

Agri-food industry

Institutional capacity building (Twinning).

Promote the trade opportunities (FPI contract, partnership with SIECA).

TA to legal framework governing private investments update (i.e. Free Zones Law).

Promote and support small-scale start-up projects (innovation and job creation):

- Grants (self-employment, improve productivity).
- TA and financial assistance (DINAMICA, EFSD+ blending and guarantees)
- Private sector partnerships (business angels' approach)

Economic empowerment of women and girls

(FI 2-year project - 2021).

Implementation of the country's financial inclusion strategy (TA).

Increase trade and business between Central America and EU (FR, DE, IT, ES).

Reduce social and environmental conflict (FPI project): FDI and employment creation

Strengthening cooperation between academia, research centres and private sector, and alliances with EU partners (Horizon 2020, TA).

MODALITIES/TOOLS

Centralised management Management delegated to

a MS

Indirect management

with the government

Budget support

TAIEX

Grants

Twinnings

Blending with loan programmes through the EFSD+

Technical assistance

KEY DELIVERABLES

Sustainable and inclusive:

- Transition from informal to formal economy.
- **Public investments**

Employment:

Women and youth integration in the labour market.

- Poor people financial inclusion
- Labour rights protection

Competitiveness improvement:

- Innovative sectors and start-ups.
- Design of institutional frameworks

TRANSFORMATIONAL POTENTIAL

Creating decent employment:

- Decent jobs for women
- Women's economic empowerment

Encourage the creation of new businesses and self-employment opportunities as well as maximise MSMEs potential Promote economic development beyond the capital or urban areas and greater equity in the distribution of economic growth







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NATIONAL CONTEXT

Guatemala's economy challenges:

- Low levels of public and private investment.
- · Low levels of productivity.
- · High degree of informality.
- Lowest participation of women in the labour market.
- Weak governance.
- · High levels of corruption and clientelism.
- Migration, particularly to the US

69.7% of workers are in the informal sector:

73.4 % of female workforce Limited access to social safety net programmes. Sustainable Debt levels and stable macroeconomic outlook.

National policy:

- National Emergency and Economic Recovery Plan
- Strategic Plan for Scientific and Technological Development 2018-2025
- Financial inclusion strategy
- Regional Promotion strategy
- Free Zones Law, Regulations for the establishment of Special Public Economic Development Zones

GEOPOLITICAL CONTEXT AND RELEVANT SDGs









Agenda 2030

EU-CA Association Agreement

EU MSMEs Competitiveness bilateral programme.

EU Decent Employment bilateral programme.

Finland's 2-year project (launched in 2021).

DINAMICA regional programme (managed by BCIE)

COVID-19 pandemic

^{**}SDGs included based on a new JRC electronic text mining tool, which identifies SDGs (targets)