



PROFILE OF EUROPEAN COMPANIES IN ANGOLA

THEIR TRADE & INVESTMENT CONTRIBUTION TOWARDS SUSTAINABLE DEVELOPMENT IN ANGOLA (2021)



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EUROPEAN UNION

(27 member states)



Population (2020)

445 Million

GDP (2020)

EUR 17 Trillion**Kz 13,497 Trillion**

GDP Per Capita (2020)

EUR 41,000**Kz 32,6 Million**

ANGOLA



Population (2019)

31,83 Million

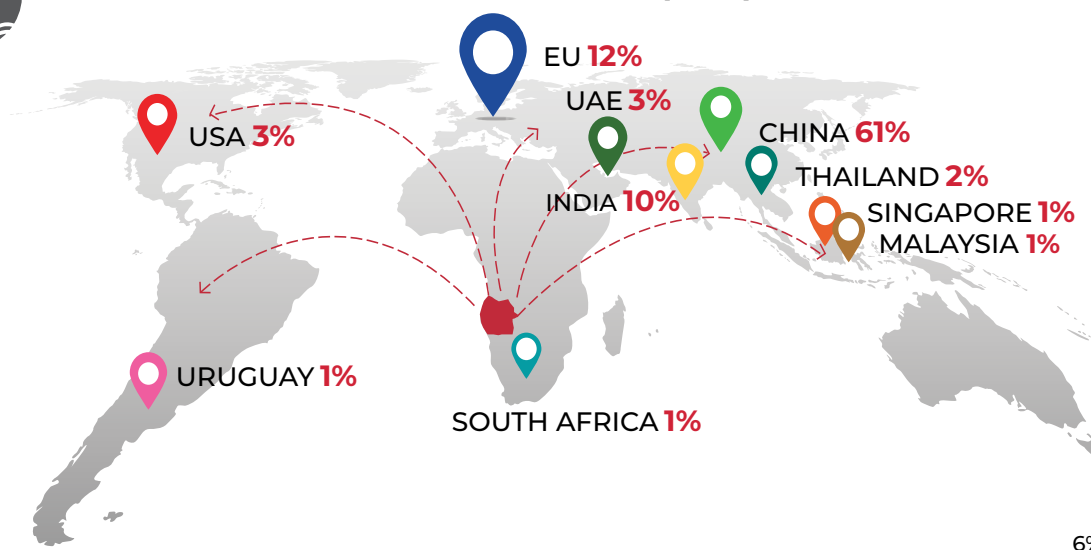
GDP (2019)

EUR 74 Billion**Kz 58,7 Trillion**

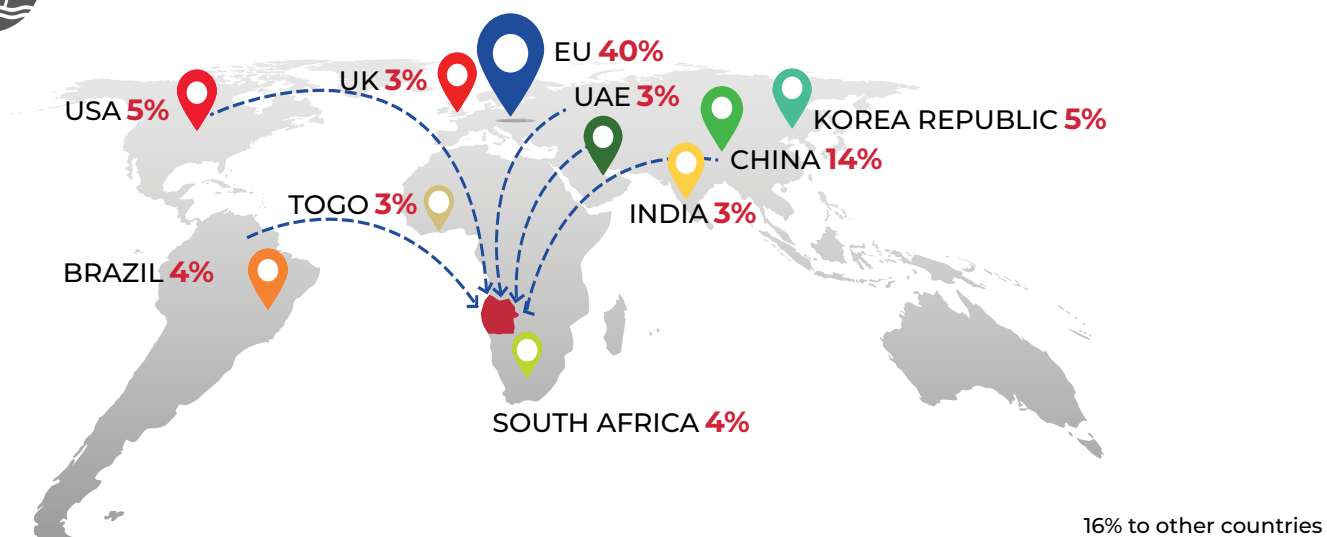
GDP Per Capita (2019)

EUR 2,320**Kz 1,8 Million**

ANGOLA EXPORTS WORLDWIDE (2019)



ANGOLA IMPORTS WORLDWIDE (2019)



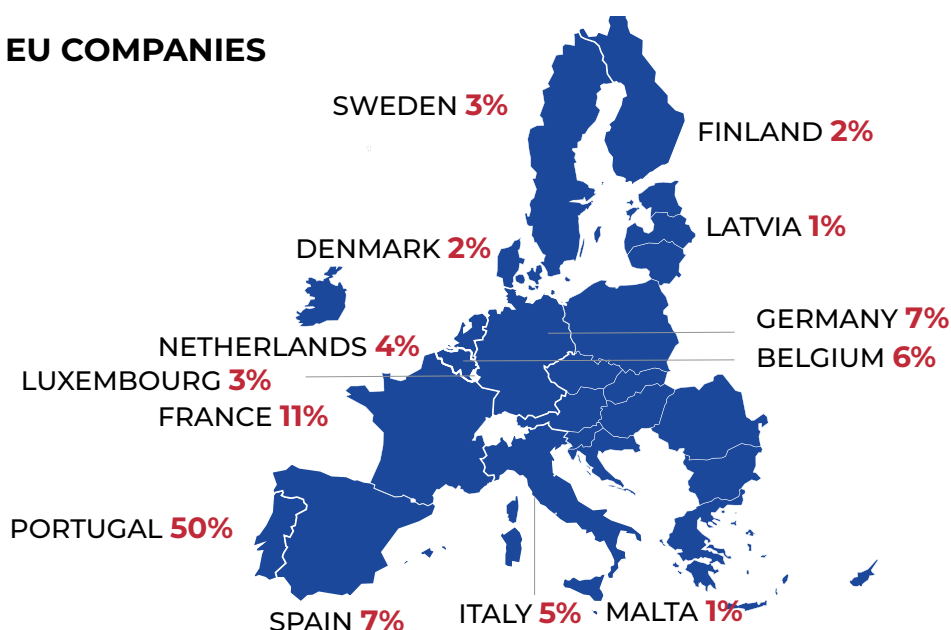


EU INVESTMENT IN ANGOLA

This brochure displays the perspectives of EU investors established in Angola. It showcases their impact, barriers & requests for support as per their replies to a survey conducted between February to May 2021.

This exercise was implemented by the European Union Delegation in collaboration with the embassies of the EU Member States covering Angola. The results display the data received by almost 150 European firms established in Angola in 2021.

ORIGIN OF EU COMPANIES



RELATION TO THE EU



91%

EU Shareholders/
Capital

44%

EU Headquarters

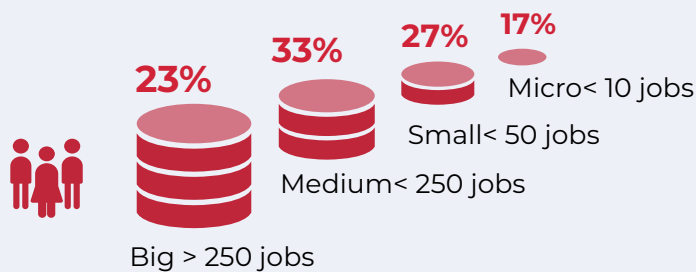
40%

EU Registration

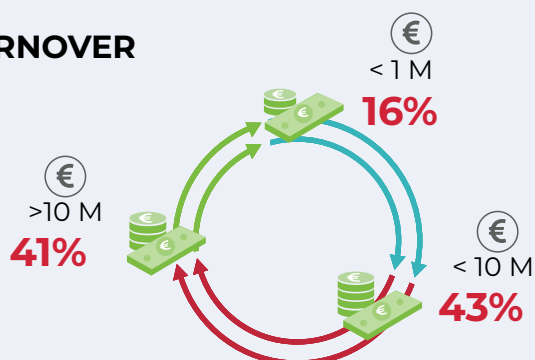
73%

EU CEO

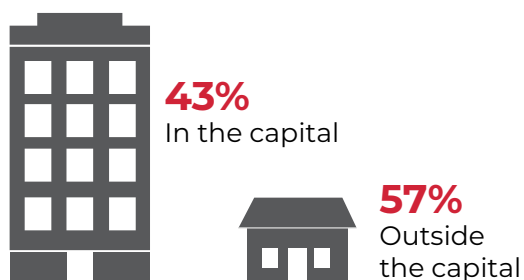
SIZE



TURNOVER

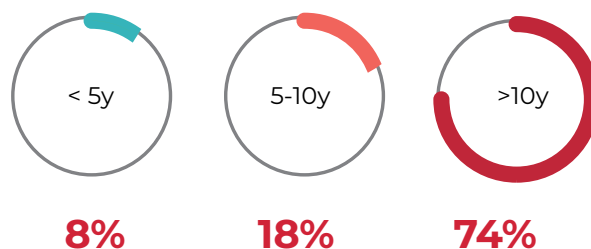


LOCATION



AGE

Established for



INVESTMENT MOTIVATION

77% Due to Local Market



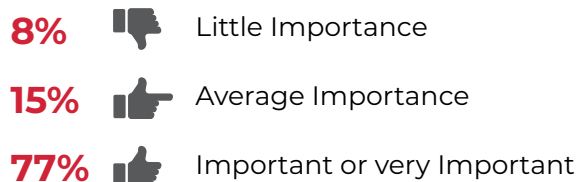
17% Due to Regional Market



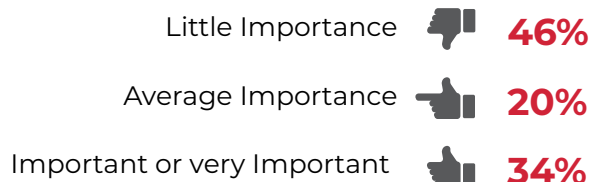
18% Due to International Market



Importance of the local market for firms now



Importance of the regional market for firms now



MARKET OUTLOOK

Firms perception on market development 2021-2026

Tougher

23%



The same

17%



Fair growth

42%



Higher growth

19%



ACCESS TO FINANCE



2%

Relatives, friends or close relationships



70%

Profits



25%

Headquarters funds



43%

Local banks or financial institutions



5%

Private equity or venture capital funds



2%

Stock exchange



17%

International credit lines



25%

International banks or financial institutions

ECONOMIC IMPACT



Annual turnover
EUR 5,7 B
Kz 4,5 Trillion
Taxes paid annually
EUR 395 M
Kz 314 B



Investment placed
EUR 56,7 B
Kz 45 Trillion
Investment in the next 5 years
EUR 4,2 B
Kz 3,3 Trillion



SOCIAL IMPACT



Total employees
32,042



Local employees
87.1%



Women employees
20%



Local suppliers
19,382

CORPORATE SOCIAL RESPONSIBILITY



GREEN ACTIONS

Carbon Footprint, Environment
& Biodiversity

Annual

Firms with an
environmental program
as part of their business plan **64%**

Actions per firm **551**

Budget
per firm **EUR 3 M**
Kz 2,4 B



SOCIAL ACTIONS

Labor Policies & Fair Trade

Annual

Firms with a social
program as part of
their business plan **78%**

Actions per firm **599**

Budget
per firm **EUR 12,5 M**
Kz 9,9 B



INNOVATION ACTIONS

Training & R&D

Annual

Firms with an innovation
program as part of their
business plan **60%**

Actions per firm **497**

Budget
per firm **EUR 13,8 M**
Kz 10,9 B

SECTORS



21% Construction & Engineering Services



13% Energy & Environmental Services



10% Transport Services



8% Processed Agro Products



7% Computer & IT Services



7% Distribution Services



6% Miscellaneous Manufacturing



5% Fresh Agro Products



4% Construction Materials



4% Education Services



3% Chemicals



3% Wood & Paper



3% Accountancy & Financial Services



3% Oil & Gas



2% Computers & Electronics



2% Communication Services



1% Others

RANKING OF AREAS RESTRICTING EU INVESTMENT IN ANGOLA


COVID IMPACT
 % of affected firms

Missing goods or services

38%

Liquidity constraints

37%

Deferred or cancelled investments

43%

Less demand for their products & services

58%

Cancellation of orders

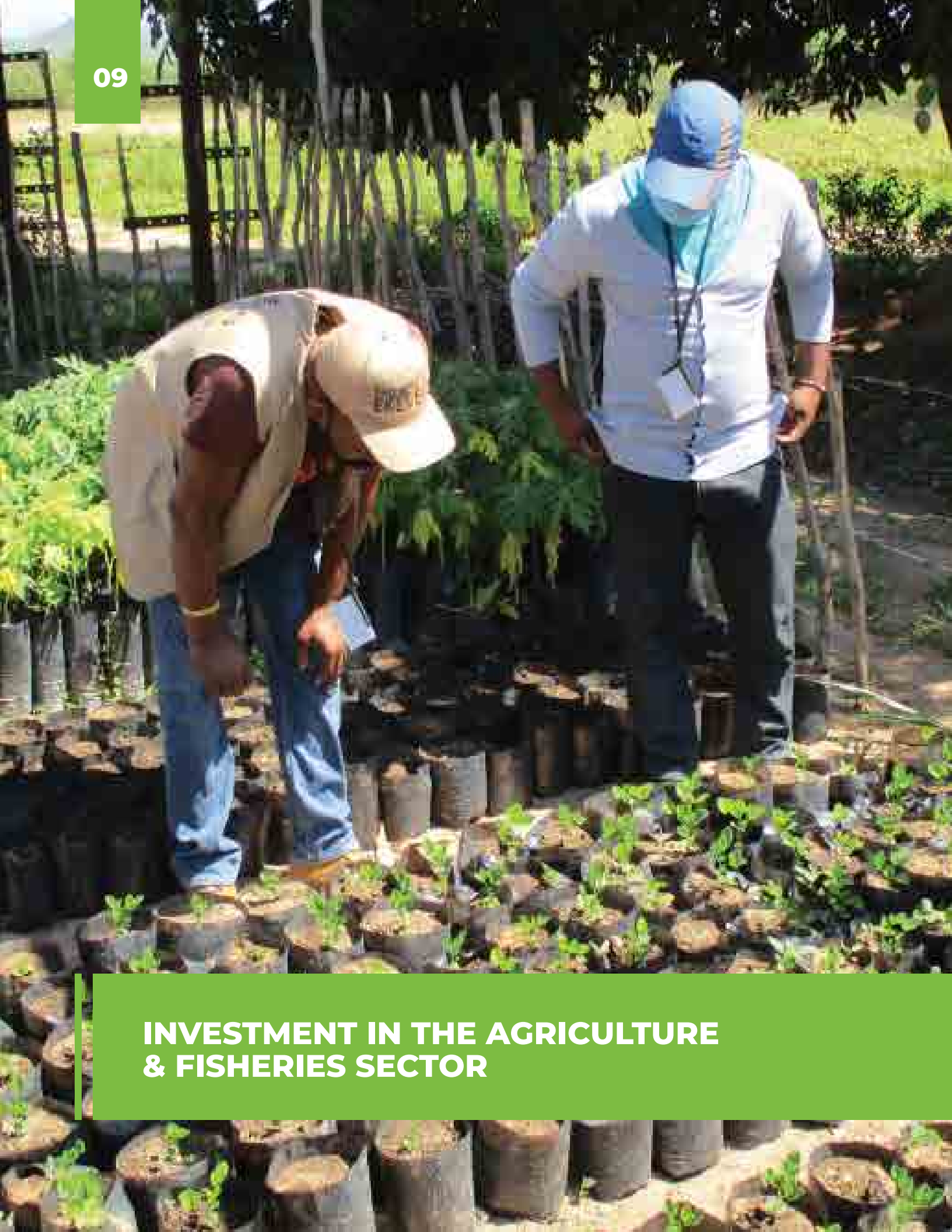
31%

Own production losses or sick employees

18%

Problems in the supply chain or logistics

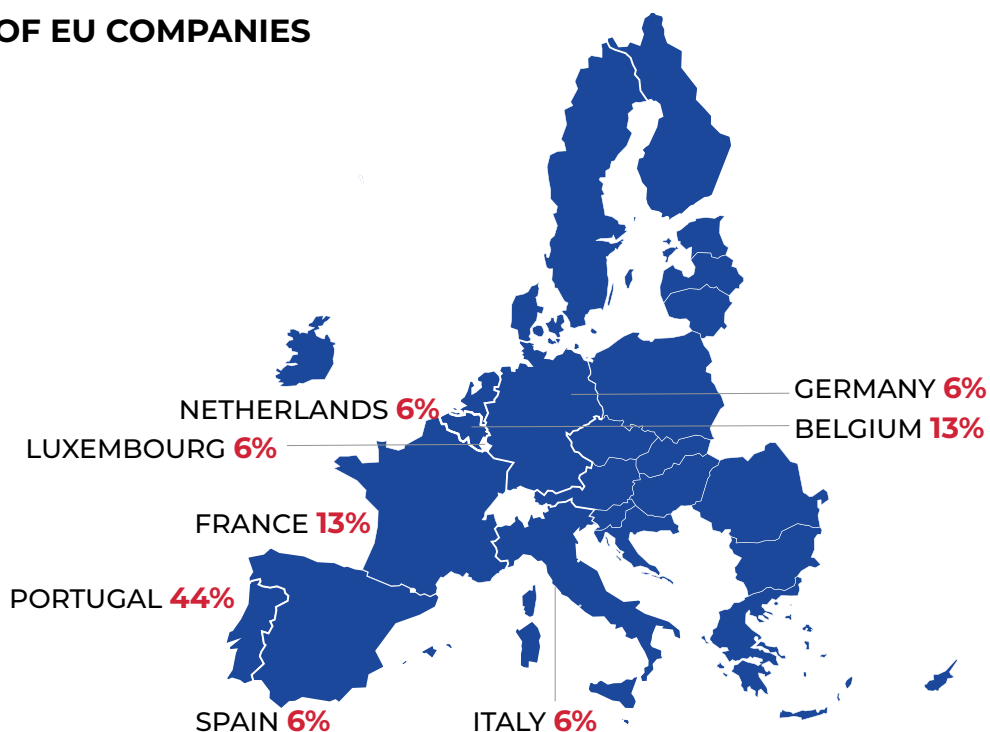
43%



INVESTMENT IN THE AGRICULTURE & FISHERIES SECTOR

EU INVESTMENT IN AGRICULTURE & FISHERIES

ORIGIN OF EU COMPANIES



RELATION TO THE EU



87%

EU Shareholders/
Capital

33%

EU Headquarters

40%

EU Registration

80%

EU CEO

INVESTMENT MOTIVATION

73% Due to Local Market



33% Due to Regional Market



27% Due to International Market



Importance of the local market for firms now

7%



Little Importance

13%



Average Importance

80%



Important or very Important

Importance of the regional market for firms now

Little Importance



47%

Average Importance



27%

Important or very Important



27%

EU INVESTMENT IN AGRICULTURE & FISHERIES

MARKET OUTLOOK

Firms perception on market development 2021-2026

Tougher
20%



The same
20%



Fair growth
60%



Higher growth
0%



ACCESS TO FINANCE



0%

Relatives, friends
or close relationships



67%

Profits



27%

Headquarters
funds



73%

Local banks or
financial institutions



7%

Private equity or
venture capital funds



0%

Stock exchange



13%

International
credit lines



27%

International banks or
financial institutions

ECONOMIC IMPACT



Annual turnover
EUR 296 M
Kz 235 B



Taxes paid annually
EUR 17 M
Kz 13,5 B



Investment placed
EUR 1 B
Kz 794 B



Investment in the next 5 years
EUR 626 M
Kz 497 B

SOCIAL IMPACT



Total employees
7,892



Local employees
77.1%



Women employees
22%



Local suppliers
1,260

EU INVESTMENT IN AGRICULTURE & FISHERIES

KEY SECTORS



60% Processed Agro Products



40% Fresh Agro Products

CORPORATE SOCIAL RESPONSIBILITY



GREEN ACTIONS

Carbon Footprint, Environment & Biodiversity

Annual

Firms with an environmental program as part of their business plan **60%**

Actions per firm **50**

Budget per firm **EUR 245 K**
Kz 195 M



SOCIAL ACTIONS

Labor Policies & Fair Trade

Annual

Firms with a social program as part of their business plan **80%**

Actions per firm **100**

Budget per firm **EUR 175 K**
Kz 139 M



INNOVATION ACTIONS

Training & R&D

Annual

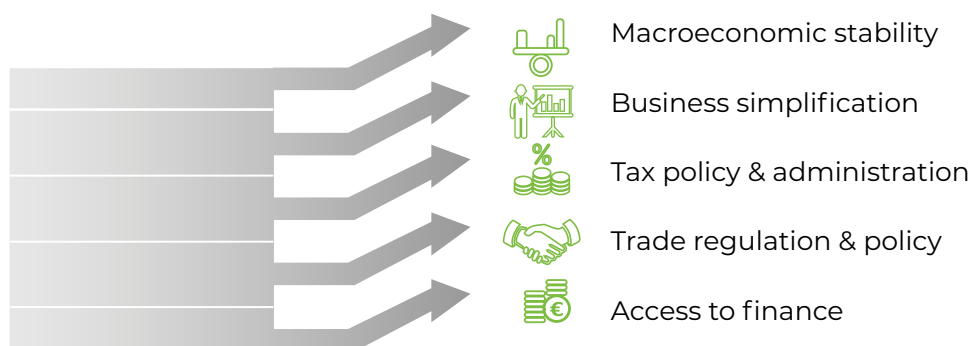
Firms with an innovation program as part of their business plan **47%**

Actions per firm **95**

Budget per firm **EUR 215 K**
Kz 171 M

EU INVESTMENT IN AGRICULTURE & FISHERIES

RANKING OF AREAS RESTRICTING EU INVESTMENT IN ANGOLA



United Nations Conference On Trade & Development Policy Review – Key Findings

- Harnessing the potential of agribusiness is one of the essential pillars of Angola's development strategy.
- Conditions for agriculture in Angola are exceptionally favourable in a context of growing local & external demand for agri-food products.
- International investors are present in specific segments often in association with local actors from the private & public sectors.
- Despite the sector's potential, most resources remain underutilized & several challenges hinder further expansion.

COVID IMPACT

% of affected firms

Missing goods or services
200%

Liquidity constraints
53%

Deferred or cancelled investments
0%

Less demand for their products & services
0%

Cancellation of orders
33%

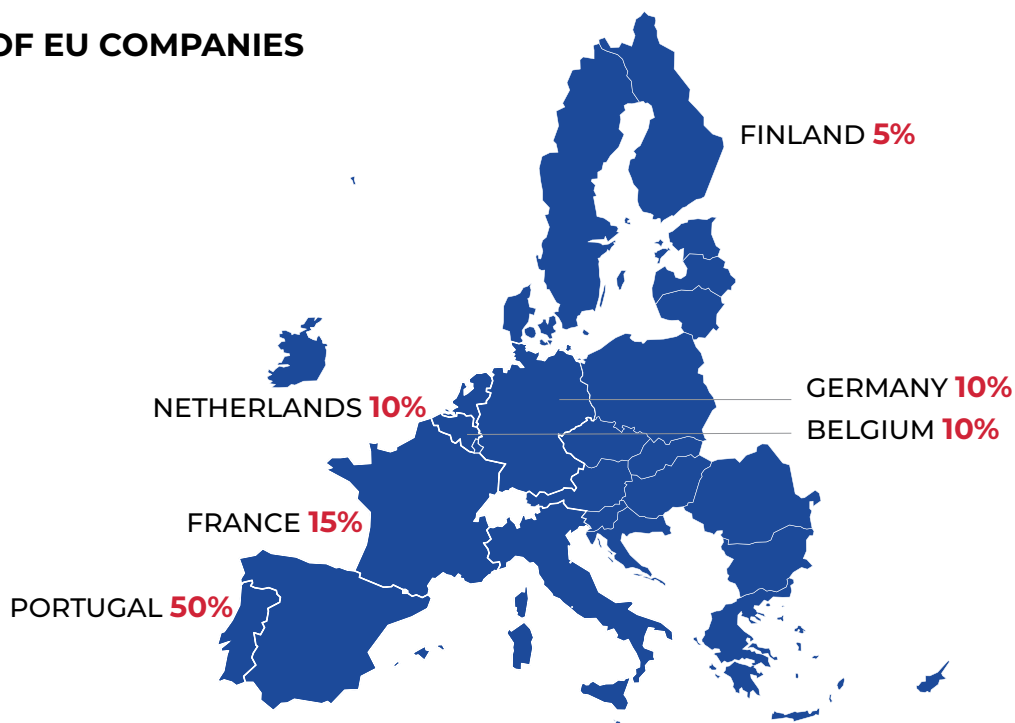
Own production losses or sick employees
13%

Problems in the supply chain or logistics
53%

A male worker in a blue shirt and safety glasses is using a yellow power tool to work on blue industrial components. He is wearing black gloves and has a focused expression. In the background, another worker is visible, and the factory environment is filled with various equipment and blue components.

EU INVESTMENT IN THE MANUFACTURING SECTOR

ORIGIN OF EU COMPANIES



RELATION TO THE EU



86%

EU Shareholders/
Capital

52%

EU Headquarters

33%

EU Registration

81%

EU CEO

INVESTMENT MOTIVATION

81% Due to Local Market



19% Due to Regional Market



5% Due to International Market



Importance of the local market for firms now

5%



Little Importance

20%



Average Importance

75%



Important or very Important

Importance of the regional market for firms now

Little Importance



45%

Average Importance



20%

Important or very Important



35%

MARKET OUTLOOK

Firms perception on market development 2021-2026

Tougher

14%



The same

21%



Fair growth

64%



Higher growth

0%



ACCESS TO FINANCE



0%

Relatives, friends
or close relationships



76%

Profits



24%

Headquarters
funds



33%

Local banks or
financial institutions



0%

Private equity or
venture capital funds



0%

Stock exchange



5%

International
credit lines



5%

International banks or
financial institutions

ECONOMIC IMPACT



Annual turnover

EUR 196 M

Kz 155,6 B



Taxes paid annually

EUR 17 M

Kz 13,5 B



Investment placed

EUR 816 M

Kz 648 B



Investment in the next 5 years

EUR 529 M

Kz 420 B

SOCIAL IMPACT



Total employees

4,373



Local employees

95.9%



Women employees

21.6%



Local suppliers

3,984

KEY SECTORS



33%

Miscellaneous
Manufacturing

24%

Construction Materials



14%

Chemicals



14%

Wood & Paper



10%

Computers & Electronics



5%

Non-Electric Machinery

CORPORATE SOCIAL RESPONSIBILITY



GREEN ACTIONS

Carbon Footprint, Environment
& Biodiversity

Annual

Firms with an
environmental program
as part of their business plan

52%

Actions per firm

11

Budget
per firmEUR 255 K
Kz 202 M

SOCIAL ACTIONS

Labor Policies & Fair Trade

Annual

Firms with a social
program as part of
their business plan

71%

Actions per firm

9

Budget
per firmEUR 100 K
Kz 79 M

INNOVATION ACTIONS

Training & R&D

Annual

Firms with an innovation
program as part of their
business plan

52%

Actions per firm

55

Budget
per firmEUR 228 K
Kz 181 M

RANKING OF AREAS RESTRICTING EU INVESTMENT IN ANGOLA



COVID IMPACT

% of affected firms

Missing goods or services
43%

Liquidity constraints
19%

Deferred or cancelled investments
5%

Less demand for their products & services
0%

Cancellation of orders
38%

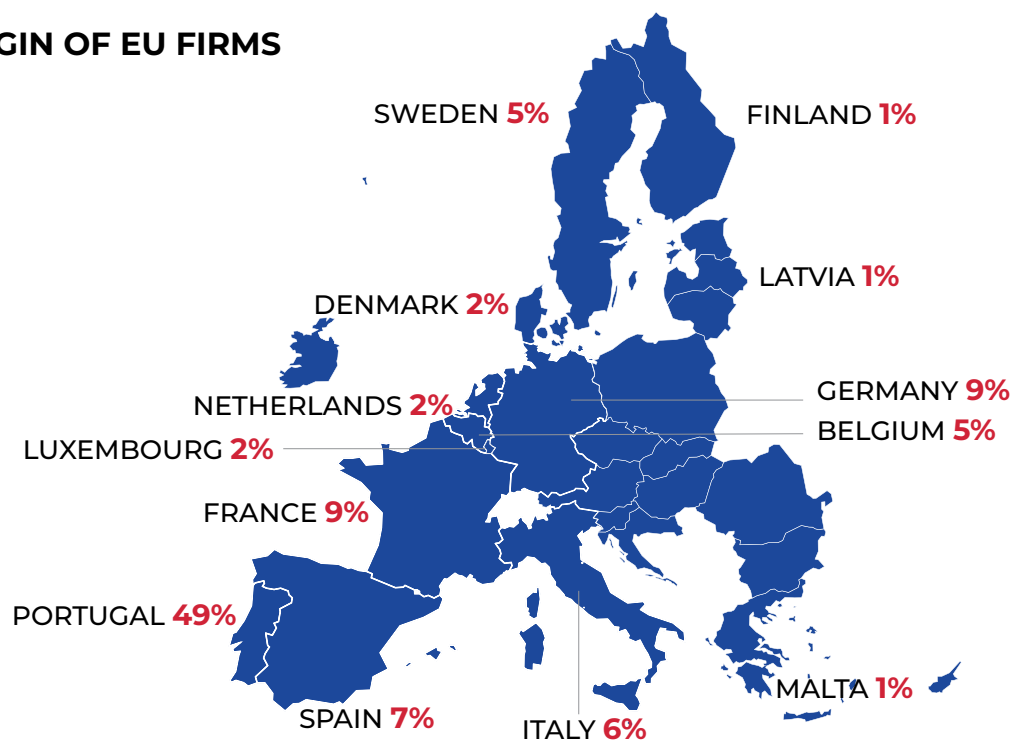
Own production losses or sick employees
10%

Problems in the supply chain or logistics
62%



EU INVESTMENT IN THE SERVICES SECTOR

ORIGIN OF EU FIRMS



RELATION TO THE EU



93%

EU Shareholders/
Capital

44%

EU Headquarters

42%

EU Registration

73%

EU CEO

INVESTMENT MOTIVATION

79% Due to Local Market

13% Due to Regional Market

20% Due to International
Market

Importance of the local market for firms now

9%



Little Importance

13%



Average Importance

78%



Important or very Important

Importance of the regional market for firms now

Little Importance



45%

Average Importance



18%

Important or very Important



37%

MARKET OUTLOOK

Firms perception on market development 2021-2026

Tougher

31%



The same

20%



Fair growth

46%



Higher growth

3%



ACCESS TO FINANCE



2%

Relatives, friends
or close relationships



71%

Profits



25%

Headquarters
funds



43%

Local banks or
financial institutions



6%

Private equity or
venture capital funds



2%

Stock exchange



23%

International
credit lines



32%

International banks or
financial institutions

ECONOMIC IMPACT



Annual turnover

EUR 5,2 B

Kz 4,1 Trillion



Taxes paid annually

EUR 364 M

Kz 289 B



Investment placed

EUR 56 B

Kz 44,5 Trillion



Investment in the next 5 years

EUR 4 B

Kz 3,2 Trillion

SOCIAL IMPACT



Total employees

26,177



Local employees

91.8%



Women employees

21%



Local suppliers

14,338

KEY SECTORS



30% Construction & Engineering Services



18% Energy & Environmental Services



14% Transport Services



10% Computer & IT Services



10% Distribution Services



6% Education Services



5% Oil & Gas



4% Accountancy & Financial Services



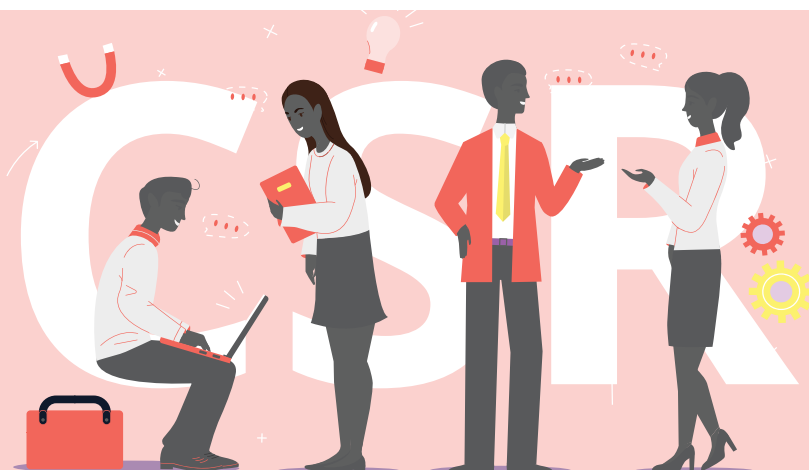
2% Communication Services



1% Legal Services



1% Tourism Services



GREEN ACTIONS

Carbon Footprint, Environment & Biodiversity

Annual

Firms with an environmental program as part of their business plan **70%**

Actions per firm **441**

Budget per firm **EUR 2,6 M**
Kz 2 B



SOCIAL ACTIONS

Labor Policies & Fair Trade

Annual

Firms with a social program as part of their business plan **82%**

Actions per firm **489**

Budget per firm **EUR 12,3 M**
Kz 9,8 B



INNOVATION ACTIONS

Training & R&D

Annual

Firms with an innovation program as part of their business plan **67%**

Actions per firm **367**

Budget per firm **EUR 13,6 M**
Kz 10,8 B

RANKING OF AREAS RESTRICTING EU INVESTMENT IN ANGOLA



COVID IMPACT

% of affected firms

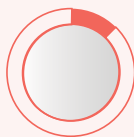
Missing goods or services
40%



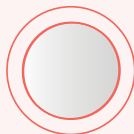
Liquidity constraints
40%



Deferred or cancelled investments
12%



Less demand for their products & services
0%



Cancellation of orders
31%



Own production losses or sick employees
21%



Problems in the supply chain or logistics
39%



A nighttime photograph of a cityscape, likely Luanda, Angola. The image shows a wide, multi-lane highway with many cars, illuminated by streetlights. To the right of the highway is a river or bay, reflecting the city lights. In the background, a dense urban skyline is visible with various buildings and structures lit up. The overall scene is vibrant and captures the energy of a major city at night.

EU - ANGOLA TRADE

Trade performance & sectors of potential growth

ANGOLAN IMPORTS FROM EU (2020)



ANGOLA EXPORTS TO THE EU (2020)

29% to Portugal
EUR 1 B
Kz 794 B

26% to Spain
EUR 963 M
Kz 765 B

13% to Italy
EUR 472 M
Kz 375 B

12% to France
EUR 456 M
Kz 362 B

9% to Belgium
EUR 318 M
Kz 252 M

6% to Poland
EUR 224 M
Kz 178 B

2% to Sweden
EUR 83 M
Kz 66 B

2% to Netherlands
EUR 58 M
Kz 46 B



ANGOLA IMPORTS FROM THE EU (2020)

44% from Portugal
EUR 871 M
Kz 692 B

11% from Belgium
EUR 223 M
Kz 177 B

10% from France
EUR 194 M
Kz 154 B

9% from Italy
EUR 189 M
Kz 150 B

8% from Netherlands
EUR 159 M
Kz 126 M

6% from Germany
EUR 121 M
Kz 96 B

4% from Spain
EUR 87 M
Kz 69 B

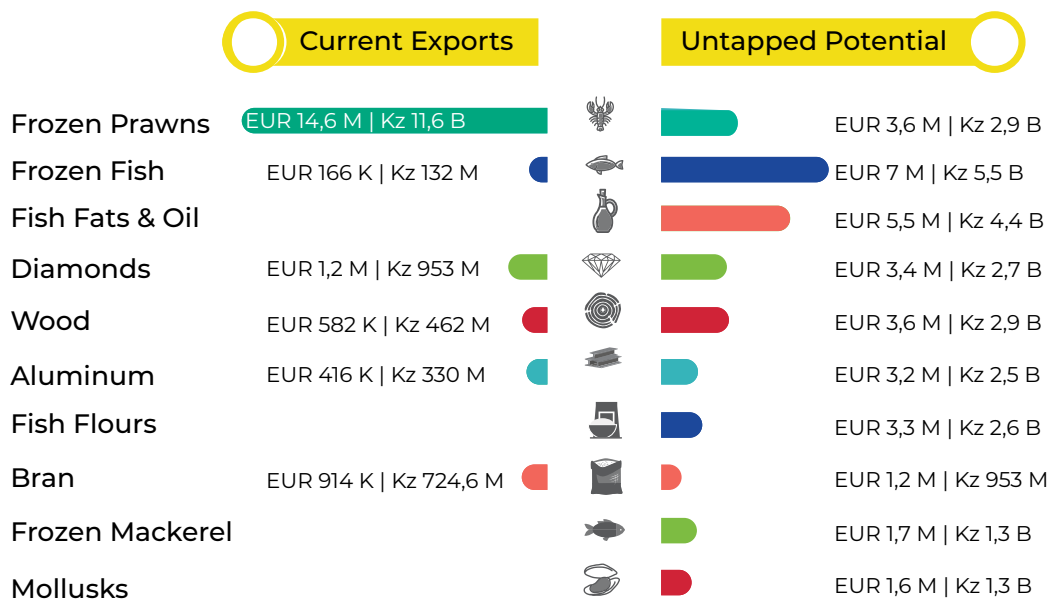
2% from Denmark
EUR 40 M
Kz 32 B

1% from Ireland
EUR 22 M
Kz 17 B

1% from Slovakia
EUR 18 M
Kz 14 B

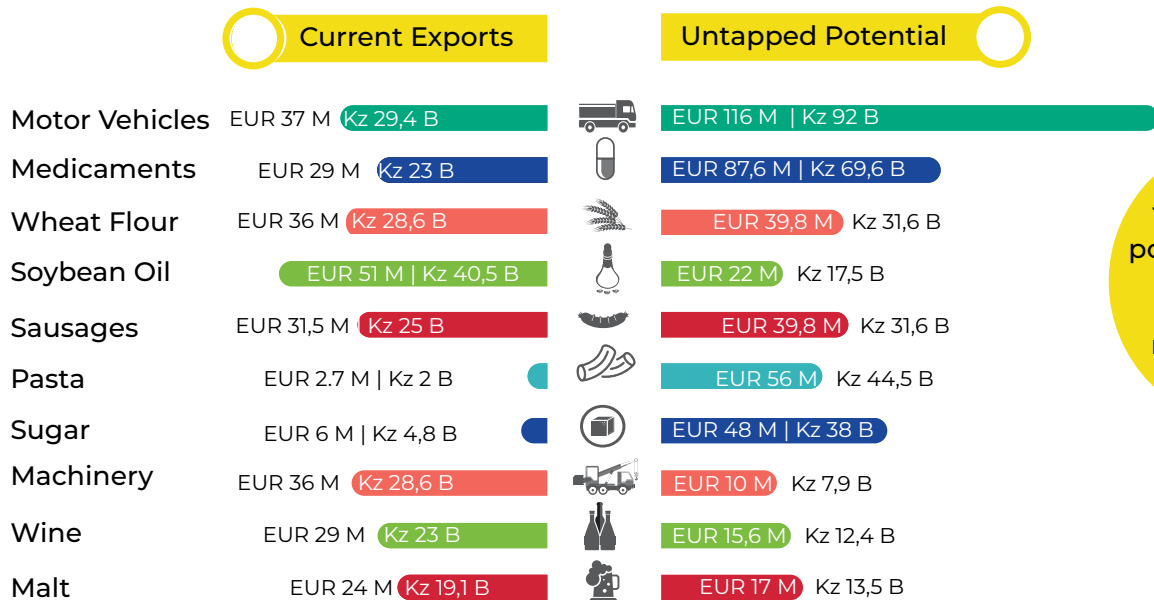


FROM ANGOLA TO THE EU



Angola has the potential to export **EUR 7,3 M** Kz 5,8 B more to the EU

FROM THE EU TO ANGOLA



The EU has the potential to export **EUR 116 M** Kz 92 B more to Angola

*The Export Potential Indicator (EPI) identifies products in which the exporting country has already proven to be internationally competitive & which have good prospects of export success in new or existing target markets. The criteria to calculate the EPI are the export performance, target market's demand & tariff conditions as well as bilateral links between the exporting country & target market.

The EU fosters public & private investment into African countries via the EU External Investment Plan (EIP).

EIP is provided via:



EUROPEAN FUND FOR SUSTAINABLE DEVELOPMENT (EFSD)

- New guarantee to reduce risk
- Blending loans and grants
- Africa Investment Platform
- EU Neighbourhood Investment Platform



TECHNICAL ASSISTANCE

- Support local authorities and companies preparing bankable projects
- Improving the investment climate in close engagement with the private sector



INVESTMENT CLIMATE

- Structure dialogue with business
- Market Intelligence & Analytics
- Policy and political dialogue
- EU Cooperation

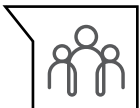
Among the offer, Angola could benefit from the Agricultural and Rural Finance Guarantee Programme (AgreenFi)

The AgreenFi addresses the high risks, both perceived and real, in lending to micro-, small and medium-sized enterprises (MSMEs), who currently have no or limited access to finance.

AgreenFi facilitates access to finance and makes borrowing money more affordable in particular for small businesses:



Operating in agriculture



Located in rural areas



Impacted by the COVID-19 pandemic

How it will work:

The guarantee enables local financial institutions to provide affordable credit to small businesses and producers who currently have no or limited access to finance.

Our partner financial institutions will provide operational support and advice to local financial institutions, such as banks, to increase their capacity to lend.

As a result, small businesses will be able to access finance, expand and withstand shocks or recover from setbacks more easily.

Partner Financial Institutions:

Agence Française de Développement (AFD) & Proparco Agreenfi@afd.fr

The Trade & Private Sector Development & Engagement (TPSD) Facility is an on-demand advisory service managed by the European Commission department for International Partnerships (DG INTPA). It was launched in 2017, to increase the capacity of partner countries & European Union (EU) staff in Delegations to understand & implement private sector & trade policy orientations & further improve the quality of INTPA interventions.

The team of experts provides technical assistance, knowledge management & communication support to EU staff. In 3 years, the TPSD Facility conducted 38 short term missions in 29 countries, dealing with value chain analyses, feasibility studies for the operationalisation of the External Investment Plan, public-private dialogues & EU investment mappings.

DELEGATION OF THE EUROPEAN UNION TO ANGOLA

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Luanda, Angola

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