

A Photographer's Handbook

How to take pictures of an EU funded project

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One Picture is Worth a Thousand Words

Photographs are a very effective means through which projects can visualise their activities. One single picture can truly say more than 'one' thousand or 'ten' thousand words. Especially in this fast-moving period, when people are busy and are bombarded with information, pictures are a means through which a project can demonstrate what it does in a very speedy and strong way.

Photos can show actions, people, successes, outcomes. And apart from the obvious accompaniment to press releases and for publications, they can be used in different ways, from an exhibition, to a calendar, to a slide-show on a website. But their angle and quality should be effective.

There are also some basic rules that need to be followed, not only on the angle and focus, but also on issues such as resolution, copyright and respecting EU visibility guidelines.

In this publication, the ENPI Info Centre has put together some guidelines for projects, including many examples of good and bad photos and ideas of how they can be used.



Photographs are a very important tool to promote projects. The right picture can indeed say much more about the impact of a project than any press release. And it can be used in many, many ways – in a newspaper, on a leaflet, a website, as part of a promotional calendar or exhibition etc.

Through one single photo you can demonstrate what your project does. It will visualise your activity.

But because the cliché "one photo is worth 1000 words" or as the Chinese say, it's worth 10,000 words… is so true, and the visual impact of photography so strong, it is essential to get it right. Just as a good photo will attract public interest by giving life to a project's activities, so a bad photo will have no impact.

A project may be transforming people's lives, but if – as is so often the case – the image sent out by the project is that of stakeholders sitting around a conference table, bathed in artificial light, the public will believe that the only lives transformed are those of project professionals attending these meetings.

Using good and bad examples, this handbook aims to demonstrate the importance of photos and offer some simple tips to help projects make the best use of images to promote their activities and impacts.

Photo guidelines for projects

Projects and people

Photos should contain an obvious link to the project. The photo needs to tell the story of the project. It needs to express the spirit of the project. The classic meeting room photo is BORING. Go outdoors, and capture the enthusiasm of the project.

Bad



Good





It is important to illustrate the impact and activities of the project by going on location.

Prefer a picture in which there is action, to one that is static. A man in a lab coat staring at a piece of equipment is flat, but a photo of children discovering traditional heritage through play testifies to the community engagement in a project's activities.



Bad

Good



Try to take images of people who are performing tasks. People in action. For example someone sowing seeds, using tools, activity in group training sessions, workers at a port or people getting on the train. When photographing people at work make sure they are concentrating on their work rather than looking up and smiling at the camera. The photos should look natural and not posed.



Bad

Good





However beautiful the subject, pictures should, whenever possible, have people in them. Not only does it make a better picture, but it reinforces the message that people are the ultimate beneficiaries of cooperation.

Bad



Good



The background should always be interesting, relevant and appealing. It should not contain unnecessary detail or irrelevant surroundings that detract interest from the subject. The backdrop of a meeting held in a hotel facility will be similar whether it takes place in East Europe, Asia, Africa or the Middle East - select photos with a more culturally specific backdrop. Take some wide images to include the surrounding environment, giving an overall impression. Using a relevant backdrop can transform a portrait, highlighting the activities and the challenges at stake.

Bad



Good





Photos for the media

When sending photos to the (print) media, make sure you provide both vertical and horizontal pictures, as well as pictures with the subject facing both left and right. This will help them put it where it 'fits' better in their layout. Make sure that your pictures have sufficient contrast so that they will be equally effective when reproduced in black and white.

Your pictures should NEVER be blurred or too dark. They should be sharp, active, colourful and correctly contrasted.

Include beneficiaries when possible; also it is important to get a good balance of men and women engaged in a variety of activities.

Photos of EU staff, government officials or consultants interacting with the project can also be useful, but avoid standard handshakes and posed photographs. The photos chosen should be those which best illustrate the impact of the action, and should match any written information on the action. As with written material, people involved in the action are the focus, not the officials involved in managing the action, in holding meetings about the issue, and so on.

Also have in mind that what you take with your camera may be perfect to show your family, but it may not be good enough for print.

EU visibility

The EU has visibility guidelines which all projects should be aware of. When shooting and selecting photos, always refer to them, ensuring that they cover the visual identity of the EU; some of the photos should contain a recognisable project and EU logo somewhere in the background. Often the hint of a name or logo – just a few letters or a corner of a flag may be sufficient to suggest a full name (a logo on a cap or T-shirt).

Further information about EU visibility from:

http://ec.europa.eu/europeaid/work/visibility/index en.htm.



Bad

Good





Writing a caption

Photos should always have a caption. The caption is the key to unlock the story behind the photo. Every caption should answer the questions used by journalists:

- **WHO** is in the picture
- **WHAT** are they doing
- **WHY** does it matter
- **WHEN** and **WHERE** was it taken
- The caption should also **CREDIT** the photographer and carry copyright information.

The caption should simply state the facts and objectively describe the subject with attention not to include any information based on assumption or the photographer's or editor's personal opinion. Especially if your photo does not contain any visible EU symbols, make sure to put the name of your project in the caption (a shortened version if it's too long), saying it is EU funded.

A good example – all the elements are here: EU visibility at its best, a caption that tells a story and copyright respected

As part of the EU Partnership for Peace Programme, dozens of Israeli, Palestinian and Jordanian children gathered in the Wolfson-Chodorov soccer field in Holon in April 2009 for a joint soccer tournament, proving that their common love for football can bridge differences and unite people.

© EU Delegation Israel, photo by Bassam Al-Zoghby, 2010





Use of photos by projects

Always provide photos with a press release and/or press pack. The photos should be of high resolution so that they are fit to print, and lively, demonstrating your activities – not a photo of people around the table. If you are providing a photo of an interviewee or a main speaker, then a portrait is acceptable, but this should never be a 'passport photo', rather an animated photo of the subject, speaking and/or gesturing, ideally with a project-related background. The ideal situation is to have some photos printed, to attract attention, and then give them all on a USB stick, especially for journalists and others who may want to use them.

Remember that good photos (very often the same photos) can be (re)used in many different ways, especially if the project's activities are lively.

BE CREATIVE – beyond the obvious uses of press communication and brochures, you could use photographs to:

- Jazz up your website photo gallery, slide show,
- Create promotional material notebooks, bookmarks etc.
- Make success stories or fact sheets more lively
- Make a calendar on your project
- Use for e-cards
- Hold a photo exhibition at an event
- Create a 'video' on your project, comprising photo shots

The angle of your photo and its subject matter depends on how you will use it. So take the time to think of what kind of photos you need.

If you are using a photographer to take photos for you, make sure you give the person a full brief on what it is you expect. Photos of people in action, important people in the shots, a building with solar energy panels and its beneficiaries, etc. Even the time of the day affects the end result. Ask your photographer to shoot a number of images, from different angles, so you create a photo data base that you will be drawing on.

To start you off, also ask yourself...

- Do you have a photo bank on your website?
- Are these photos of good quality, demonstrating your activities?
- How do you use your photos? (Publications/website/press releases/success stories?)
- If you had better quality images would you use them more?
- Do you put your photos at the disposal of EuropeAid or your local EU Delegation?
- Do you put your photos at the disposal of the ENPI Info Centre?



Photo information essentials

Apart from ensuring your photo is of sufficient quality, it is important to consider some other elements before sending pictures out.

All photos must be accompanied by:

- A caption explaining what the picture is meant to illustrate; The caption should be well written, give the story (who, what, when, where, why). If people appear, you must give their complete names and titles;
- The name of the project/programme to which the picture relates, and the country in which it was taken;
- However, don't use long names as in your Terms of Reference but simplify this information (e.g. Not Regional Information and Communication Programme - ENPI Information and Communication Support Project, but ENPI Info Centre);
- An indication of the date it was taken (as precisely as possible);
- The name of the person/organisation that owns the copyright you can use either the word 'copyright' or the symbol ©;
- Make sure you have a written authorisation to reproduce the picture without payment of royalties.

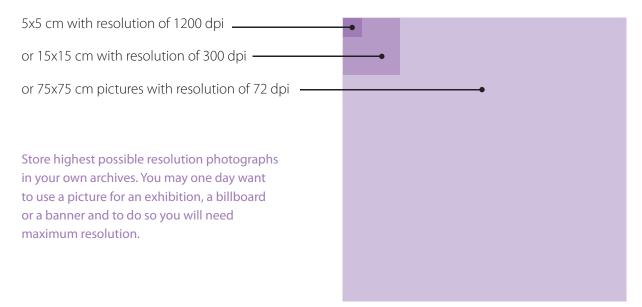
By meticulously filling in the description fields, the photographer will de facto make sure that the picture is a complete, identifiable and legally protected product.



Photo resolution

You may have taken an award winning photo, but if the resolution is too low, it cannot be used by the media nor will it look good in printed material, and all your efforts will have been wasted.

Standard resolution for print publication is higher than the one used for web pictures. Pictures provided should be:



EU Copyright rules

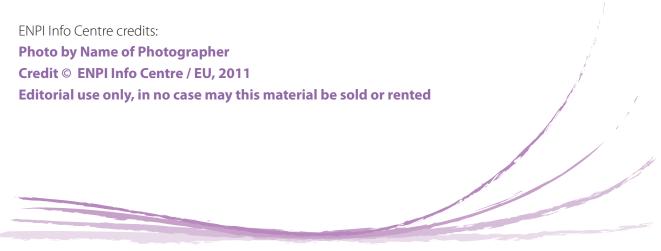
Photos taken on behalf of the European Union need to be strictly credited as follows:

The material is offered free of charge for EU-related information and education purposes. For any other use, prior clearance must be obtained from the Central Audiovisual Library of the European Commission. In no case may this material be sold or rented.

Credit © European Union, 2011

For more information on copyright, refer to the following link:

http://ec.europa.eu/avservices/about/index.cfm?sitelang=en&pagesection=about&page=copyright





EU Photo data banks

Many EU institutions provide free to use photos. These databanks include not only news images, but often thematic, which can be used to illustrate elements of EU cooperation. Such generic stock photographs can be useful for project publications, in combination with illustrations of the project's own activities.

Below you will find the direct links to some photos banks:

EU Media Libraries: Video, audio, photo libraries from different Institutions online and free of charge http://europa.eu/press room/audiovisual/index en.htm

ENPI Info Centre photo gallery: search by country or by theme http://www.enpi-info.eu/list_galleries.php

ENPI Info Centre photos list with links http://www.enpi-info.eu/mainmed.php?id_type=2&id=548

EuropeAid photo data base http://ec.europa.eu/europeaid/multimedia/photos/library/index.cfm?lang=en

Humanitarian Aid (ECHO) photo library http://ec.europa.eu/echo/media/library/index en.htm

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Check List Standard Photo Elements for a Feature Story

Here is a list of standard elements and considerations to be taken into account whenever a photographer is assigned to take pictures of a European Cooperation project for a feature story.

3		,
EU visibility	Indoor projects' elements	Project results
☐ Flag	Meetings	☐ Awareness actions
☐ Logos	☐ Speaker with Power point	with beneficiaries
\square Plaques (on construction	presentation background	(festivals, drawing contests,
works or equipment)	☐ Interaction with/among listeners	school or church information sessions, picking up rubbish,
\square Signs (on the road)	☐ People taking notes	cultivating organic crops,
☐ Materials produced		cleaning up palm groves etc)
(books, certificates,		☐ Construction works
diplomas, posters)	Trainings	(excavations, building,
☐ Give-aways produced (T-shirts, caps)	☐ Trainer and trainees performing	repairing etc)
	the object of	☐ Financial support: always try
	the training (if applicable)	and include people interacting
People interviewed	Mortenlasa	with the site (power plants if
☐ The project manager	Workplace	about energy security, waste water treatment plants if about
☐ Representatives from the	☐ People using a PC	water governance, roads if about
implementing partners	☐ Showing things on a map	modernisation of transport,
☐ Representatives from national	☐ Going through files	buildings if about infrastructural
authorities	☐ Sawing	improvement etc)
☐ Previous beneficiaries	☐ Playing	☐ Trainings: trainer and
☐ Final beneficiaries	☐ Painting	trainees go out and perform on the job trainings
		(patrolling, teaching,
Outdoor projects' elements		disaster prevention etc)
Project's premises:	Equipment	☐ Equipment: always with
☐ The office	☐ Technological, medical, educational, but with people	people operating them
☐ The vehicles	doing something with it	(boogies, trolleys, containers,
☐ Tools at disposal to		computers, pumping stations, trucks, microscopes, etc)
perform tasks		
□	Accessories	
	☐ Maps on a wall	
Project's surroundings (background of action)	☐ Old pictures	
☐ Landscapes wherever actions are	□ Objects in a room	
performed;	directly or indirectly	
☐ Roads and vehicles if about land	related to the project	
transport		, '
☐ Seaport and sea if about water transport		j
☐ People using computers if about technology		f
☐ Ruins if about archaeology		
☐ A shopping mall if about society in general		



More examples

Even a photo at a conference can be lively

Hanan Abu Goush, Women's Centre for legal aid and counseling, Occupied Palestinian Territory © Euro-Med Gender Equality Programme (EGEP), 2010



EU visibility with fun

EU-funded project erects EU flag on Hoverla, Carpathian Mountains, Ukraine © Delegation of the European Union to Ukraine, 2010



Show people at work

Women artisans in El Goléa, Algeria (Prodecom project) © Euromed Heritage, photo by Marzia Lami, 2010



Change your point of observation

Euromed Youth project, Jordan
© EU/ENPI Info Centre, photo by Joseph Zakarian, 2010



Events are a good opportunity for project photos

Celebrating Europe Day in Moldova © EU Border Assistance Mission to Moldova and Ukraine, 2010



Show technical achievements

The Koraymat solar project in Béni Séouf, Egypt © EU/ENPI Info Centre, photo by Bassam Al-Zoghby, 2010











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