



PRELIMINARY AGENDA

[AS OF 17 SEPTEMBER]

3RD SUSTAINABLE BUSINESS DIALOGUE IN COOPERATION WITH THE GLOBAL PRACTITIONERS' DIALOGUE ON CLIMATE INVEST- MENTS (PDCI)

7–9 OCTOBER 2015 | SHANGRI-LA HOTEL | JAKARTA

October 07, 2015: Sustainable Business Practitioners towards Enhancing Southeast Asia's Economy

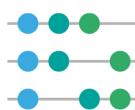
08:30 – 09:00	Registration Welcome coffee & tea
09:00 – 10:00	Welcome Remarks <ul style="list-style-type: none">• Mr. Suryo Bambang Sulisto, the Indonesian Chamber of Commerce and Industry (KADIN Indonesia), tbc• Thorsten Hutter, Deputy Head of Mission, the Federal Republic of Germany to Indonesia, Timor-Leste and ASEAN Opening Remarks <ul style="list-style-type: none">• H.E. Saleh Husin, Minister of Industry, Republic of Indonesia, tbc Keynote <ul style="list-style-type: none">• N.N. World Business Council for Sustainable Development (WBCSD)
10:00 – 10:20	Coffee & tea break
10:20 – 12:00	Indonesia's challenges and opportunities in developing sustainable and inclusive business models <ul style="list-style-type: none">• What are successful market-driven models?• What are enabling factors?• Is there a need for regulatory setting of standards?• Will the ASEAN Economic Community be a game changer? Speakers <ul style="list-style-type: none">• Bryan Tilaar, President Director, Marta Tilaar Group• Prijono Sugiarto, CEO, PT. Astra International, TBK, tbc• Budi Tirtawisata, CEO & Owner, Panorama Group, tbc



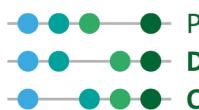
Federal Ministry
for Economic Cooperation
and Development

implemented by

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH


**PRACTITIONERS'
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	<ul style="list-style-type: none"> • Herman Bakhsy, Chairman, Unilever Indonesia, <i>tbc</i> • Mark Ingram, CEO, B4MD, <i>tbc</i> <p>Moderator / Host: Leony Aurora</p>
12:00 – 13:00	Lunch break
13:00 – 14:30	Parallel break-out group sessions
Group 1	<p>Sustained growth through sustainable tourism?</p> <ul style="list-style-type: none"> • Aerowisata Group, <i>tbc</i> <i>Resource and Energy Efficiency in the Tourism Industry</i> • John Higson, Ecoregions Indonesia, <i>tbc</i> <i>Reacting to new market trends: business model community-based tourism</i> • David Makes, Sustainable Management Group, Chairman* <i>Reacting to new market trends: business model community-based tourism</i> • Kampoeng Djamoe Organik Martha Tilaar, <i>tbc</i> <i>Inclusive Business Models in Tourism</i> • Nadya Hutagalung, <i>tbc</i> <i>Green Kampong: using a media to educate the market</i> • Emad Hassan, Energy Advisor to the Egyptian Minister of Tourism, <i>tbc</i> <i>Bridging economic and ecological constraints – solutions from Egypt</i> <p>Facilitator: Bernardino M. Vega, KADIN Indonesia, <i>tbc</i></p>
Group 2	<p>Sustainable business practices in agro-industry</p> <ul style="list-style-type: none"> • UTZ Certified/Rainforest Alliance, <i>tbc</i> Certification of Sustainable Agro Business • PT. Kirana Megatara, <i>tbc</i> <i>PPP approach for sustainable agro business</i> • PT. Indesso Aroma, <i>tbc</i> <i>Brokerage Company's Role in the Pepper Products & Technology Development for green production processes</i> • UNILEVER / NESTLE Indonesia, <i>tbc</i> <i>Market for sustainable agro business products in Indonesia</i> • Partnership for Indonesia's Sustainable Agriculture (PISAgro), Harry Hanawi, <i>Achieving ambitious sustainability benchmarks</i> <p>Facilitator: KADIN Indonesia / IPC</p>
Group 3	<p>Funding the extra-mile – sustainable finance</p> <ul style="list-style-type: none"> • Financial Services Authority of Indonesia (OJK): Muliaman Haddad, <i>tbc</i> <i>Incentivizing Sustainable Finance in Indonesia</i> • Indonesia ESCO Association / APKENINDO: Judianto Hasan, <i>tbc</i> <i>Financing Energy Efficiency Revolution in Indonesia</i>

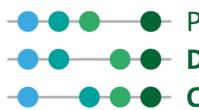

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	Facilitator: Fabby Tumiwa, IESR
Group 4	Green industry & eco industrial estate <ul style="list-style-type: none"> Ministry of Industry, tbc Green Industry's Award and Eco Industrial Estate's Award WINNER of Green Industry Award, tbc WINNER of Eco Industry Award, tbc <i>Mitigation Technologies in EE</i> PIRNAS, tbcInnovation, Role of the Center for Sustainable Rotan PT. Cikarang Listrindo, tbc <i>Management Role for Industrial Estate</i>
	Facilitator: KADIN Indonesia / GIZ
14:30 – 15:30	Brief reports from the facilitators of each group and conclusions led by moderator Facilitator: Leonie Aurora
15:30 – 15:45	Outlook <ul style="list-style-type: none"> KADIN Indonesia
16:00 – 17:00	Cultural Event
	HIGH LEVEL EVENING EVENT Sustainable business models in a changing climate <ul style="list-style-type: none"> What makes climate business models successful? – Introduction to successful examples from Indonesia. What are the biggest market potentials for climate business models in Indonesia / the Southeast Asian region? How can policy makers support the implementation and up-scaling of innovative business models by creating enabling framework conditions? How can the up-scaling of innovative climate business models be supported?
17:00 – 18:00	Climate business models as an opportunity for SMEs – experiences from around the globe <ul style="list-style-type: none"> N.N. World Business Council for Sustainable Development (WBCSD) Interactive discussion with the audience moderated by Monica Jones, Deutsche Welle TV, Germany
18:00 – 20:00	Dinner reception

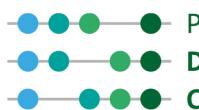


October 08, 2015: Practitioners' Dialogue on Climate Investments (PDCI)

08:00 – 09:00	Welcome coffee & tea
09:00 – 10:00	<p>Opening and welcome remarks</p> <ul style="list-style-type: none"> • Federal Ministry for Economic Cooperation and Development, Germany, <i>tbc</i> • Nur Masripatin, Director General for Climate Change, Indonesian Ministry of Environment and Forestry and UNFCCC Focal Point Indonesia, <i>tbc</i> <p>Global funds – local challenges: How to channel global climate finance to unlock private investments in low-carbon and climate-resilient growth?</p> <ul style="list-style-type: none"> • Samy Ben-Jaafar, Director, Private Sector Facility, Green Climate Fund (video message) <p>Impulse</p> <ul style="list-style-type: none"> • Assaad W. Razzouk, Chairman of the Board, Association for Sustainable & Responsible Investment in Asia (ASRIA) <p>Introduction to the “Practitioners’ Dialogue on Climate Investments”</p> <ul style="list-style-type: none"> • Frédéric Wils, Head of Project, Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
10:00 – 10:15	<p>Working phase</p> <p>Based on the approach of the PDCI Lead-Up Event in Bonn in June 2015 participants discuss smart public incentive schemes, effective regulatory frameworks and innovative financial mechanisms that should mobilize more private investment in renewable energy projects, energy-efficiency improvements and adaptation measures. After short inputs participants will work in sectoral focus groups on business opportunities, specific investment challenges and the particular role of governments in those fields. The groups are hosted by representatives from the PDCI network. Working in small expert groups will enable participants to present their own examples and experiences and advance concrete initiatives and ideas for action that can be supported by international development assistance.</p> <p>Introduction to the methodology</p> <ul style="list-style-type: none"> • Facilitation team
10:15 – 12:00	I – Advancing public incentive schemes
10:15 – 10:30	Elevator talk I: public incentive schemes 2.0


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	<ul style="list-style-type: none"> Andy Schroeter, CEO & Founder, Sunlabob Ltd., Laos
10:30 – 12:00	<p>Working Phase I: Advancing public incentive schemes</p> <p>In the area of renewable energies and energy efficiency public incentive schemes, such as feed-in tariffs or tax breaks for energy efficiency equipment are a widespread instrument to stimulate investments from the private sector. The contributor will present one specific idea on how such a public incentive scheme and the accompanying ecosystem should to be designed for widespread private sector investments – the resource persons will comment on the suggestions based on their experience.</p>
Group I.1	<p>How can governments incentivize private investments in adaptation measures and products?</p> <ul style="list-style-type: none"> John Firth, CEO and co-founder, Acclimatise Group Ltd, United Kingdom Jeniffer Hanna Collado, Technical Assistant to the Executive Vicepresident, Dominican Republic Andrés Aranda, Consultant, Climate Change Unit, Latin American Development Bank
Group I.2	<p>What is a cost effective policy mix to promote private investments in RE solutions?</p> <ul style="list-style-type: none"> Wei-nee Chen, Chief Corporate Officer, Sustainable Energy Development Authority Malaysia
Group I.3	<p>What are best practices to incentivize energy efficiency measures in private companies?</p> <ul style="list-style-type: none"> Steve Piro, Director, Synergy Efficiency Solutions, Indonesia Emad A. Hassan, Energy Advisor to the Minister of Tourism, Egypt
12:00 – 13:00	Networking lunch
13:00 – 14:40	<p>II – Adjusting regulatory frameworks</p>
13:00 – 13:10	<p>Elevator Talk II: Why regulatory frameworks matter so much</p> <ul style="list-style-type: none"> Marlina Efrida, Director, Banking Research Department , Indonesian Financial Service Authority/ Otoritas Jasa Keuangan, <i>tbc</i>
13:10 – 14:40	<p>Working Phase II: Why regulatory frameworks matter so much</p> <p>Private sector actors such as companies, banks and investors regard a reliable, stable and smartly designed policies and regulations as necessity for climate investments. The contributor will present one specific idea on how regulatory framework should to be designed to facilitate private sector investments – the resource persons will comment on the suggestions based on their experience.</p>
Group II.1	<p>Adjusting banking regulation to promote clean energy investments</p> <ul style="list-style-type: none"> Ghulam Muhammad Abbasi, Director Infrastructure Housing & SME Finance Department. State Bank of Pakistan, <i>tbc</i> Edi Setijawan, Deputy Director, Banking Research Department , Indonesian


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	Financial Service Authority/ Otoritas Jasa Keuangan, <i>tbc</i>
Group II.2	<p>Mandating preparedness: Setting standards for climate-proof infrastructure</p> <ul style="list-style-type: none"> • Carlos Fuller, Caribbean Community Climate Change Center (CCCCC), International and Regional Liaison Officer Office of the Executive Director, Belize • Prasetyo, Adi, Deputy for International Relations, Green Building Council Indonesia
Group II.3	<p>How to develop a market for stand-alone RE systems?</p> <ul style="list-style-type: none"> • Hamis Mikate, Managing Director, Ensol Ltd., Tanzania • Abdoulaye Ba, CEO, Coseer Ltd., Senegal
14:40 – 15:00	Coffee & tea break
15:00 – 16:40	III – Introducing effective financial mechanisms
15:00 – 15:10	<p>Elevator talk III: Mobilizing, leveraging, catalyzing – different financial mechanisms, same challenges</p> <ul style="list-style-type: none"> • Niranjali Amerasinghe, World Resources Institute, United States of America
15:10 – 16:40	<p>Working phase III: Introducing effective financial mechanisms</p> <p>Around the world sufficient liquidity exists in financial markets and individual as well as institutional investors are looking for interesting investment opportunities. The question is what are attractive financial mechanisms attracting the available private sector capital and which role does the public sector need to play. The contributor will present one specific idea on how an effective financial mechanism should be designed to attract private sector investments – the resource persons will comment on the suggestions based on their experience.</p>
Group III.1	Investing in resilient supply chains: Partnerships for financing MSMEs
Group III.2	<p>Innovative financial instruments for energy investments – lessons learnt</p> <ul style="list-style-type: none"> • Galzagd Tuul, Director, Eco Banking Department, XacBank, Mongolia
Group III.3	<p>Financing ESCOs – challenges and opportunities</p> <ul style="list-style-type: none"> • Corazon Conde, Group Head, Consulting, Association of Development Financing, Institutions in Asia and the Pacific (ADFIAP), Philippines
16:40 – 17:00	Break
17:00 – 18:00	<p>IV – Meet the business community</p> <p>Innovative business solutions and financial services for climate-resilient and</p>

	low-emission growth
Group IV.1	<p>The role of business networks in supporting private climate investments: The example of climate risk analysis in Latin America</p> <ul style="list-style-type: none"> • Maria Virginia Vilariño, Energy & Climate Coordinator, Business Council for Sustainable Development Argentina (CEADS)
Group IV.2	<p>How to engage civil society actors and consumers to stimulate private sector climate investments?</p> <ul style="list-style-type: none"> • Jay Patel, VP of Business Development, Village Energy, Kenya
18:00 – 18:15	Closing
18:00 – 21:00	Informal dinner excursion

October 09, 2015: Practitioners' Dialogue on Climate Investments (PDCI) – Stakeholder Workshop

After the intense discussion and feedback on the 8th October on the various suggested solutions by the input persons, all the suggestions will be used for a refinement of the solutions. Smaller groups of experts are meeting to jointly work on the refinement of the solutions and/or collaboratively develop additional solutions. The results will be taken further in the PDCI.

08:00 – 09:00	Welcome coffee & tea
09:00 – 09:30	Welcome remarks and introduction
09:30 – 11:00	Refinement of ideas for solutions I
11:00 – 12:00	Stakeholder meeting: preparation of the next PDCI
11:00 – 13:00	Lunch
13:00 – 14:30	Refinement of ideas for solutions II
14:30 – 15:00	Presentation of results
15:00 – 15:15	Break
15:15 – 17:00	Training sessions
	Business and climate change adaptation <ul style="list-style-type: none"> • Leena Wokeck, Associate, CSR Asia
	NAMA finance training

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	<ul style="list-style-type: none">• Frédéric Wils, Head of Project, Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH• Sebastian Wienges, Senior Climate Change Specialist, World Bank Group
17:00 – 17:05	Closing

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