

# > AGENDA

## WEDNESDAY 16 SEPTEMBER 2015

08:30 – 09:15	Security check / registration/ coffee and tea
09:15 – 11:00	<p>Official opening and keynote addresses</p> <p><b>International context</b></p> <ul style="list-style-type: none"> <li>• G20 Turkey Presidency Representative</li> <li>• COP21 Presidency Representative from Government of France</li> </ul> <p><b>Energy and climate change context</b></p> <ul style="list-style-type: none"> <li>• International Energy Agency</li> <li>• UN Sustainable Energy for All</li> <li>• Bloomberg New Energy Finance</li> </ul> <p><b>Objectives of the forum</b></p> <ul style="list-style-type: none"> <li>• European Bank for Reconstruction and Development</li> <li>• UNEP FI</li> </ul>
11:00 – 11:30	Coffee, tea and networking
11:30 – 13:00	<p><b>PANEL 1 Scaling up energy efficiency financing – the business case for financial institutions</b></p> <p>Panellists from energy efficiency financing institutions will discuss the factors influencing their decision to offer energy efficiency finance and the business rationale for this activity.</p>
13:00 – 14:00	Lunch
14:00 – 15:30	<p><b>Energy efficiency financing declaration</b></p> <p>Financial institutions participating in the Alliance will issue a joint Declaration of Intent, with coverage from the international media. Representatives from financial institutions will also be able to deliver individual statements during the session.</p>
15:30 – 16:00	Coffee, tea and networking
16:00 – 18:00	<p><b>PANEL 2 Supporting the development of energy efficiency financing</b></p> <p>Representatives of the following organisations will outline how they support financing institutions to develop their energy efficiency business activity:</p> <ul style="list-style-type: none"> <li>• European Commission</li> <li>• Federal Ministry of Finance of Austria</li> <li>• Global Environment Facility</li> <li>• Climate Investment Funds</li> <li>• Regional Centre for Renewable Energy and Energy Efficiency (RCREEE)</li> </ul>
18:00 – 21:00	Cocktail Reception

## THURSDAY 17 SEPTEMBER 2015

From 09:00	Coffee and tea
09:30 – 11:00	<p><b>PANEL 1 Scaling up energy efficiency financing – selling the business proposition</b></p> <p>Panellists from financial institutions will showcase their range of energy efficiency financing products, what influences client investment decisions and whether standard operating procedures still apply.</p>
11:00 – 11:30	Coffee, tea and networking
11:30 – 13:00	<p><b>PANEL 2 Developing energy efficiency financing products</b></p> <p>Financial institutions will share examples of the tools required to 'add-on' energy efficiency to financial products, which skills gaps typically need to be filled, and where these skills can be found.</p>
13:00 – 14:00	Lunch
14:00 – 15:30	<p><b>PANEL 3 Stimulating demand for energy efficiency finance</b></p> <p>Financial institutions will present the origination strategies that initiate additional financing demand, the impact on investment risk and how this helps businesses to remain competitive.</p>
15:30 – 16:00	Coffee, tea and networking
16:00 – 17:30	<p><b>PANEL 4 Integrating energy efficiency into core business products</b></p> <p>Financial institutions will outline approaches for up-selling and cross-selling to mainstream energy efficiency finance across a range of financial products and supply chains.</p>
17:30 – 18:00	Closing remarks on strategic business directions and building the alliance.



A limited number of rooms are available at the Hilton at conference rates. Please contact the Hilton directly for more details. Alternatively, there are a number of other hotels in close proximity to the venue that you may wish to consider.

For further information about the forum, logistics and keynote speakers, use the following link:

[www.ebrd.com/news/events/building-a-global-energy-efficiency-financing-alliance.html](http://www.ebrd.com/news/events/building-a-global-energy-efficiency-financing-alliance.html)