

Call for experts to set-up a dashboard of indicators and comparative analysis of the mango, cashew, fisheries and rice value chains in Guinea Bissau

The VCA4D project launches a new call for experts (economic, social, environmental and national – see below) to set-up a dashboard of indicators and comparative analysis of the mango, cashew, fisheries and rice value chains in Guinea Bissau.

The profiles are detailed below. **The period for the activity is December 2025 – March 2026.**
The ToR will be circulated upon request.

As the end of the Phase II of the VCA4D project is approaching, the experts engaged in this assignment should commit to submit the deliverables in strict respect of the calendar and no later than March 2026!

This activity is mainly home-based – with on-the-spot field conducted by the national expert(s) to collect punctual information that may not be available from other sources.

If you are interested and available, please send the CVs of candidates to vca4d@agrinatura-eu.eu and giorgia.mei@agrinatura-eu.eu , by **Friday, 5th December 2025.**

Context

Cashew, rice, fisheries are the leading value chains identified to boost growth and diversification in the agri-fishery sector in Guinea Bissau. Horticulture is another sector included in the agricultural axis of the national development plan.

The EU is fully aligned with this objective of diversification, and it has been investing in these strategic value chains via diverse projects/initiatives. To work in an efficient and complementary way for the promotion of these strategic sectors, the EUD asked to the VCA4D project to build a dashboard of indicators and prepare a comparative analysis of the mango, rice, cashew and fisheries value chains. This exercise is meant to guide the EUD in the fine-tuning of ongoing projects as well as in the definition of new actions and feeding of the policy dialogue with the government for the sustainable and inclusive development of agricultural value chains. VCA4D studies and data are already available in the mango and fisheries VCs.

PROCESS AND EXPERTISE REQUESTED

Steps of the process

The team selected for this assignment will build a common dashboard of essential indicators (drawing in particular from the ones used in the VCA4D methodology) for the four value chains (rice, cashew, fisheries and mango). The team will complete the dashboard drawing information from the VCA4D studies (for the fisheries and mango value chain) or through desk review and a quick data collection (for the rice and cashew value chain).

The team will also provide a short qualitative comparative analysis of the indicators and data collected against in particular the main development objectives pursued by the EU Delegation and Guinea.

The specific objective of this assignment will be reached in a three steps process:

1. Set up of a dashboard of indicators (mainly from the VCA4D methodology, but also specific to the Guinean context)
2. Population of the dashboard, with complementary data collection and analysis of the rice and cashew value chain
3. Comparative analysis to highlight similarities and differences between the mango, rice, cashew and fisheries value chains, as to allow the EUD and Guinean authorities to feed complementarity across actions.

More detailed are provided in the ToR (available upon request).

The team

The team will be composed of four international experts and one (or two) national experts. Two national experts may be identified instead of one, if this could facilitate and speed-up the collection of data and information on the cashew and rice value chains. In order to minimise learning curves and maximise the knowledge acquired by other VCA4D activities in Guinea Bissau, applications from experts that already performed the studies on the fisheries and mango value chains are welcome.

The Team Leader will oversee the coordination and links between team members and with the PMU. S/He will be responsible for preparing a work plan together with the team, proposing and discussing a first version of the dashboard, coordinate the data collection on the missing data, leading the comparative analysis with the support and contributions of the whole team.

The experts will work with a collaborative participatory mind-set in order to: identify data that will be useful for all analyses and need update, develop a common approach/typology for data collection and analysis, integrate in a coherent and synergic way the results of each analysis (executive summary, conclusions of the study...) and formulate recommendations and the summary of the work.

The experts will have a different number of maximum working days, as specified in the profiles below.

Profiles description

Profiles

1) Team Leader and Agricultural economist

S/he is a senior expert with deep knowledge and experience on value chain analysis from an economic point of view. S/he will elaborate financial and economic accounts of the VC (and its sub-systems) as a whole and of its actors. He/she will analyse the VC from the different actors' perspectives, as well as its contribution to the main economic indicators (GDP, balance of trade, public finance, etc.). He/she will be at ease with the concepts of income distribution, job creation, growth and distributive effects, viability of the VC in the international economy, etc. S/he will undertake a full functional analysis with the support of his/her colleagues.

Experience on economic analysis in value chain is required.

Experience in developing countries is required. Experience in Guinea Bissau is an asset.

Excellent knowledge of VCA4D is required.

Understanding of Portuguese is essential.

The expert is expected to work for a maximum of 25 working days to: set of the structure of the dashboard; coordinate the inputs of the team and of the national experts to fill the dashboard; coordinate the inputs of team of experts to write the short comparison and qualitative analysis of the four value chains.

2) Environmental expert

S/he is a senior expert with deep knowledge of environmental aspects linked to value chains.

Experience on value chain analysis in developing countries is required.

Experience in environmental issues of one or more of the value chains tailored for this assignment is highly appreciated.

Understanding of the LCA approach or quantitative methods for environmental analysis is required

Understanding of Portuguese is essential.

The expert is expected to contribute with a maximum of 12 working days to: contribute to the identification of environmental indicators of the dashboard; collect environmental information and data for the rice and cashew value chains (through secondary data or by guiding the national expert(s); contribute to the comparative analysis, in particular on technical processes and practices, and on environmental aspects.

3) Additional economist

An additional economist will be selected to support the work of the team leader on extracting information from the VCA studies.

He/she will have the same skills requested for the main economist (point 1 of the profiles)

In order to use efficiently the expertise and accelerate the process, it will be given priority to the economist who performed the fisheries value chain analysis and who already know the methodology and have a deep overview of the findings of the fisheries value chain (thus helping accelerate the work on indicators for this value chain)

The additional economist will collaborate with the rest of the team through the three steps of the process (set up of the dashboard, population, comparative analysis). He/she will give the main contribution to the value chain of his knowledge, but he/she will also help to overview data on the other value chains and will contribute to the analysis of the comparison. The work is estimated at a maximum of 7 working days.

4) Social expert

He/She will be an experienced researcher with deep knowledge of and experience on social issues related to agricultural/fisheries value chains in developing countries, particularly on inclusiveness of the most vulnerable groups.

The expert has experience at least in two of the social domains covered by VCA4D (working conditions, land and water rights, gender equality, food and nutrition security, social capital, living conditions) and is able to handle and inform on the other ones.

In order to use efficiently the expertise and accelerate the process, it will be given priority to the social expert who performed the fisheries value chain analysis and who already know the methodology and have a deep overview of the findings of the fisheries value chain (thus helping accelerate the work on indicators for this value chain)

The social expert will collaborate with the rest of the team through the three steps of the process (set up of the dashboard, population, comparative analysis). He/she will give the main contribution to the value chain of his knowledge, but he/she will also help to overview data for the other value chains and will contribute to the analysis of the comparison. The work is estimated at a maximum of 7 working days.

5) National expert

He/she will be an experienced expert working in the domain of agricultural and fisheries value chains.

Relevant knowledge of the national institutions (technical, economic and political ones) and stakeholders (public and private) involved in the governance and structure of the four value chains covered by this assignment, is necessary.

S/he will provide general information on the rice and cashew value chains, identifying key players and existing relevant information and data for the analyses. The national expert(s) will help to select the most relevant data from available sources, to clarify inconsistencies and to improve coherence between analyses. The national expert will perform field mission to collect missing data for the rice and cashew value chains, under the coordination of the team leader.

The national experts will also contribute to provide relevant missing information and feedback on the comparative analysis.

The expert is expected to contribute with a maximum of 20 working days to: identify and collect information relevant to the dashboard and comparative analyses, primarily on the rice and cashew value chains; exchange data and information with all actors involved in the implementation of the cashew, mango, rice and fisheries ongoing and upcoming projects; provide a feedback on the analyses of the international team.

The working days may be divided between two experts if this can help the sharpness of the analyses or timeliness of the assignment.